Energy Investment

and the

Global Energy Dialogue

Aldo Flores-Quiroga Secretary General, IEF



- 1. The International Energy Forum
- 2. The agenda of the global energy dialogue
- 3. Energy investment in the global energy dialogue: key questions
- 4. Energy investment in the global energy dialogue: some answers
- 5. The road ahead



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The membership of the IEF

89 countries

6 continents

90% of global oil & gas markets

IEA, OPEC, BRICs, MIST



The IEF is about





Promotes dialogue among producers, consumers, and transit States

- Inclusive
- Neutral
- Open
- Informal
- Informed
- Focused



The IEF helps to:

Manage complex interdependence

Build **trust** - an essential ingredient of well-functioning markets

Promote security of supply and demand



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Focus on:

Investment

Data transparency

Sustainability

Energy access



The goals

 Predictable, reliable, and affordable energy for all

2. A judicious mix of State, market, and international cooperation



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What Ministers want to know

1. Volatility: what explains the behavior of oil prices?

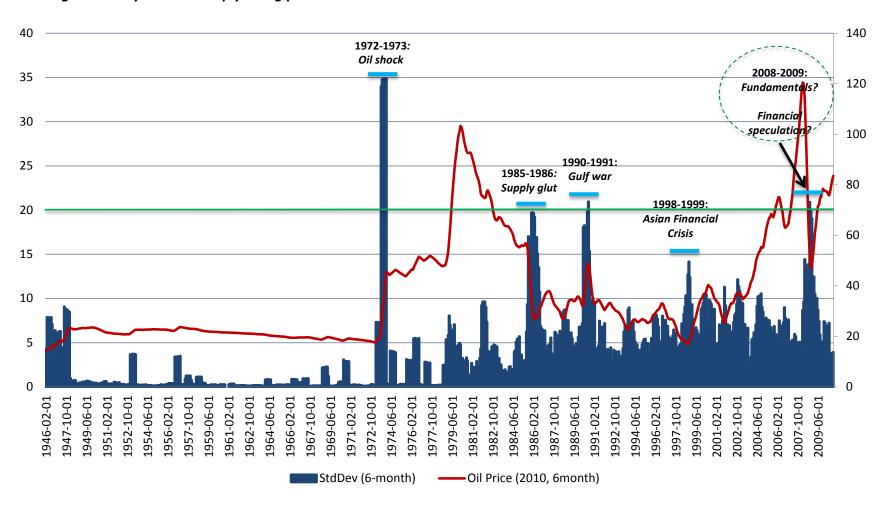
2. Data: what is the supply-demand balance?

3. Outlook: what can we expect of future energy demand and supply?



Volatility: Spikes and triggers

*High volatility does not imply rising prices





Data: A 2-million barrel per day range in estimates of spare capacity for Q1 2012

1. **OPEC**: 3.5 mb/d

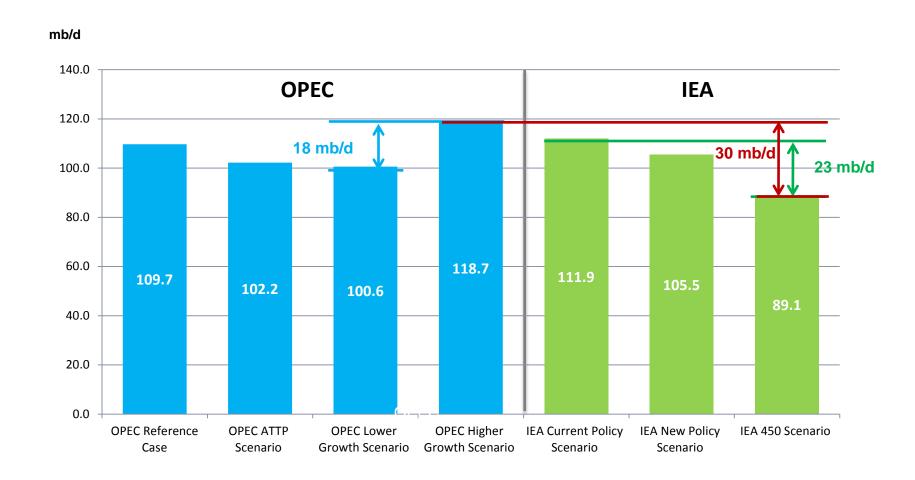
2. IEA: 2.5 mb/d

3. EIA: 2.9 mb/d

4. Barclays: < 1.5 mb/d



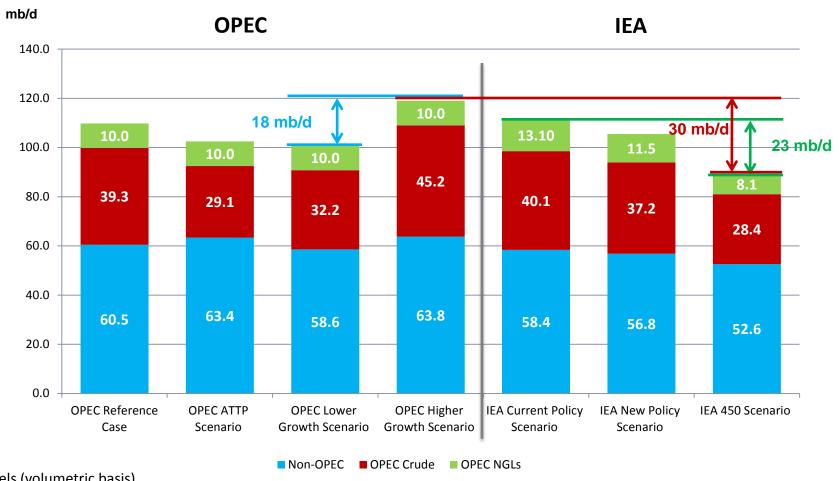
Demand outlook: A range of estimates of close to 30 million barrels per day in global liquids demand to 2035



Includes biofuels (volumetric bases) and international marine and aviation fuels.



Supply outlook: Differences in the demand scenarios translate into uncertainties about fuel-mix requirements



- 1. Biofuels (volumetric basis)
- 2. OPEC crude includes Venezuela extra-heavy



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In search of answers

1. Ministerial Meetings

- a. IEF Ministerial
- b. IEF-IGU Ministerial

2. Industry Dialogue

- a. Industry Advisory Committee
- b. NOC-IOC Forum

3. Joint Organisations Data Initiative (JODI)

- a. Global energy commodity data gathering and dissemination
- b. Capacity building effort
- c. Transparency Conference

4. IEA-IEF-OPEC Cooperation

- a. Workshop on Physical-Financial Market Interaction
- b. Symposium on Energy Outlooks



What Ministers want to know...and what we are finding out

1. Volatility: Consensus on its causes remains elusive, which makes consensus on policy actions difficult to reach

2. Data: Strong consensus in favour of market data transparency, but institutional, technical and legal challenges must be addressed

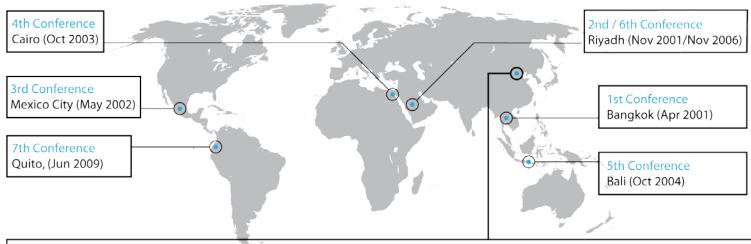
3. Outlooks: Methodological differences require further exploration



Enhance Data Transparency



JODI Conferences



8th Conference, Beijing (Oct 2011)

Some 80 participants from 33 countries/economies, 16 market analysts and experts from industry and the financial sector as well as consultants and technical experts from the specialist media

Observations

- Improved visibility of the Initiative is increasingly a function of Media interest.
- · User-feedback plays a crucial role in improving the Initiative and will continue to be actively encouraged.
- · Improving the accuracy and coverage of stock-level / change data is considered a priority as they are key market indicators.
- Improvements in data quality are dependent on the success of capacity building efforts with regard to statisticians responsible for completing the JODI questionnaires.
- Particular attention needs to be paid to encouraging the sustainable submission of a complete data set including the relevant qualitative information (metadata) so as to further improve market transparency.

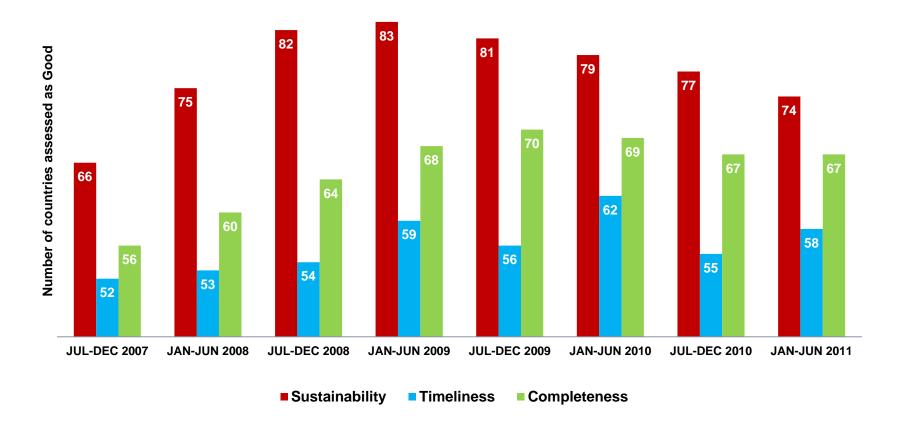




Enhance Data Transparency



Performance





Improve energy outlook predictability and comparability

- 1. Harmonise definitions where possible
- 2. Disclose more data in a more timely manner
- 1. Conduct studies and joint technical meetings on:
 - a. Demand growth in China, India, and the Middle East
 - b. Costs and price assumptions
 - c. Elasticity assumptions for supply and demand
 - d. NGLs, unconventional oils and biofuels assumptions and projections
- 2. Enhance data exchange and information through a strengthened and improved JODI



...and optimize NOC-IOC partnerships

Challenges

- 1. Access to technology, finance, and reserves
- 2. Energy policy
- Cost control
- 4. Fiscal frameworks
- 5. Health, safety and environmental risks
- 6. Human resources
- New operational difficulties and challenging environments
- 8. Climate change concerns
- 9. Price volatility
- 10. Evolving transportation technologies

Opportunities

- New Frontiers
- 2. Unconventional sources
- 3. Conventional resources in difficult areas
- 4. Rising emerging market demand
- 5. NOC-IOC partnerships
- 6. Investing in innovation and R&D
- 7. Cross-sector strategic cooperation
- 8. Building regulatory confidence
- 9. New models of partnerships
- 10. Renewable fuels



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The basics

- 1. Energy interdependence is here to stay, and it is complex
- Global energy security requires producer, consumer, and transit States to acknowledge and manage their interdependence
- 3. The producer-consumer dialogue adds value in the search for global energy security



Issues

- Oil price volatility
- Security of energy supply and demand
- Emerging markets and their effect on current and future energy investments
- Transit countries and the promotion of a smooth energy trade
- Global gas market dynamics
- Cooperation between national and international oil companies
- Safety and security in the production of energy services and products

- Energy access
- Energy efficiency goals and their implications for energy consumption
- Environmentally friendly generation, delivery, and use of energy
- Renewable sources and their effect on planning and execution of investments in fossil fuels
- R&D for harder to get energy sources
- Human capital development throughout the complete energy supply chain



Let's talk

Let's have a dialogue and explore avenues for collaboration

We're eager to engage as many relevant stakeholders as we can

We want to hear from you







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