





Recent market developments and near-term prospects

Presented by:

Hojatollah Ghanimi Fard, Ph.D.

Head, Petroleum Studies Department, OPEC

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Points for discussion



Review of the oil market for 2011 and outlook for 2012

Oil price developments

Challenges in forecasting/assessing the short-term

Points for discussion



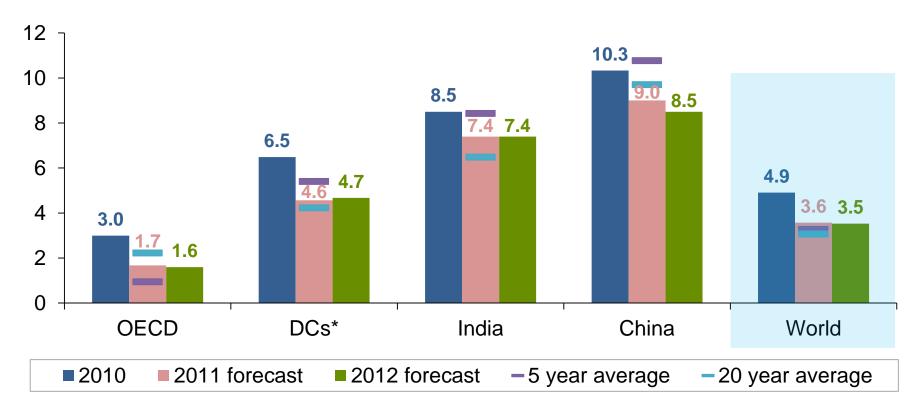
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Global growth in 2012 is forecast below the 2011 growth level in the major economies





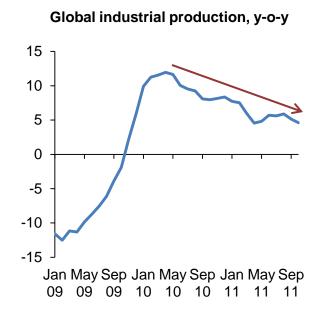
^{*} DCs is without China and India

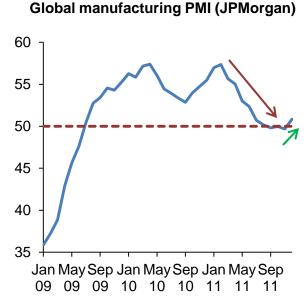
The OECD economies are expected to contribute only 0.8 percentage points (pp) to the 3.5% global GDP growth in 2012.

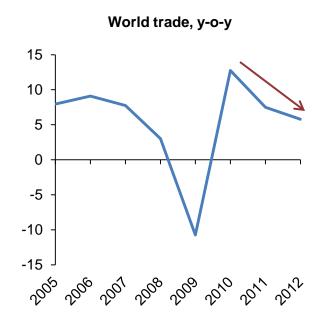
Source: OPEC Secretariat

Global activity and trade is slowing









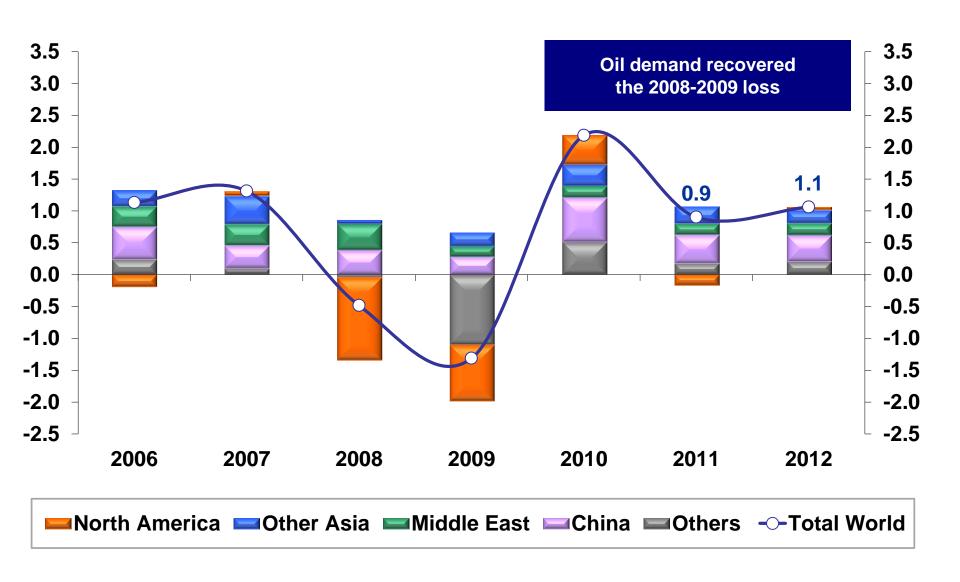
Source: Haver Analytics, International Monetary Fund, JP Morgan and OPEC Secretariat

- Stimulus measures have lifted growth in 2009 and 2010
- Fiscal stimulus is not expected for the future, due to OECD budget constraints
- Contrary to this, austerity measures in developed economies combined with high unemployment, deleveraging at global banks and active measures to slow growth in developing economies, have led to deceleration

World oil demand growth by regions,

y-o-y change, mb/d

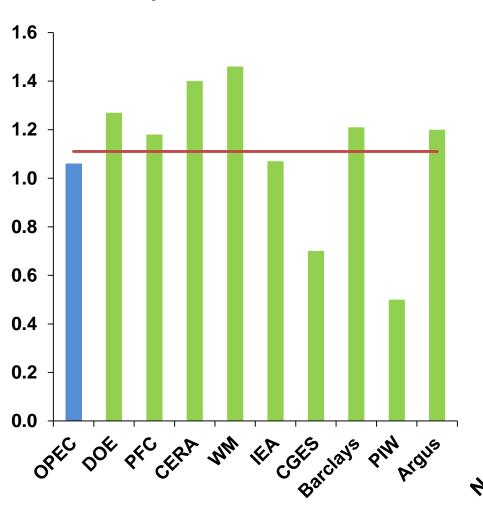


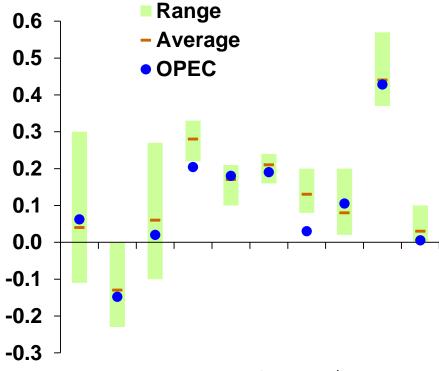


World oil demand growth 2012, mb/d



Uncertainty in demand forecast, 2012





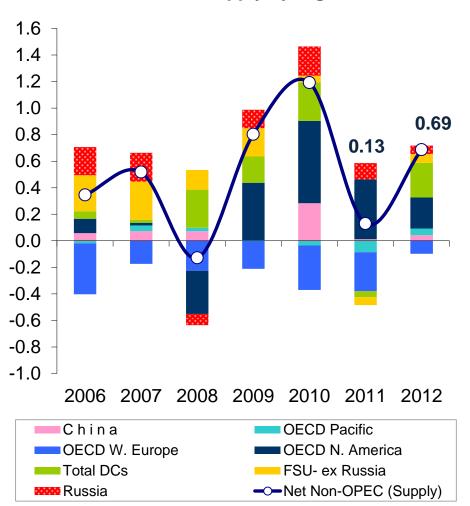
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Non-OPEC supply continues positive growth

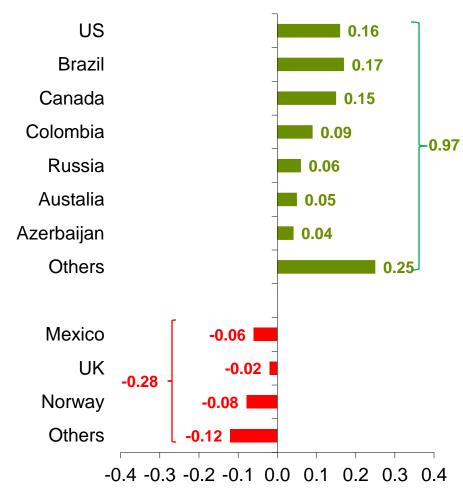


y-o-y change, mb/d

Non-OPEC supply by regions



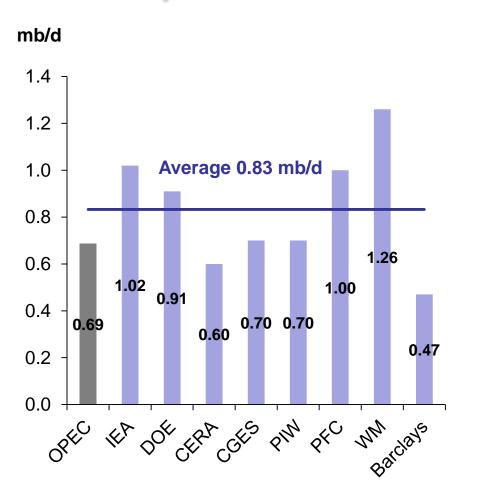
Annual growth 2012 for selected countries



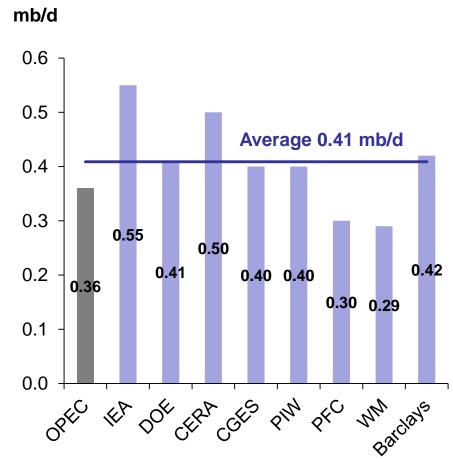
Non-OPEC supply and OPEC NGLs growth 2012, by various sources







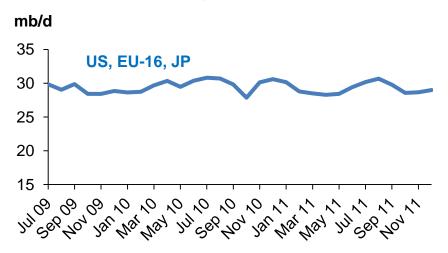
OPEC NGL growth 2012 by various sources



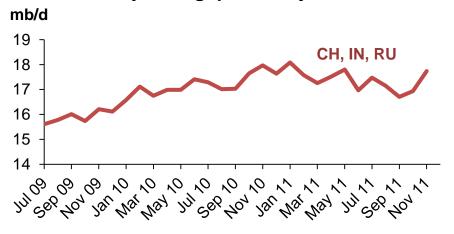
Product markets



Refinery throughput in major markets



Refinery throughput in major markets

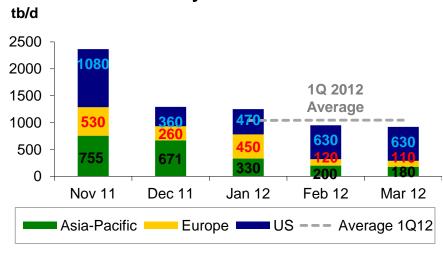


Refinery utilization: Difference from 5-year average

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan 11 11 11 11 11 11 11 11 11 11 12

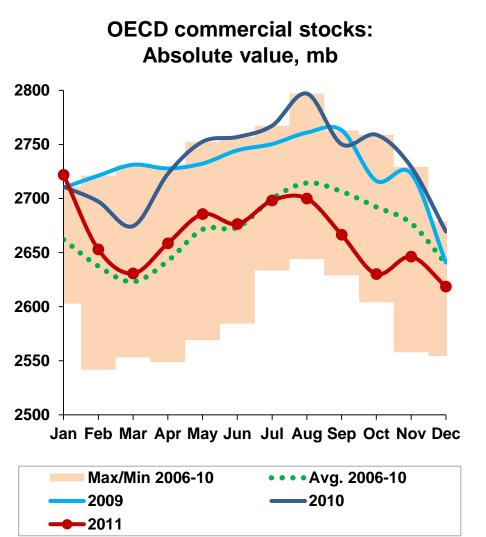


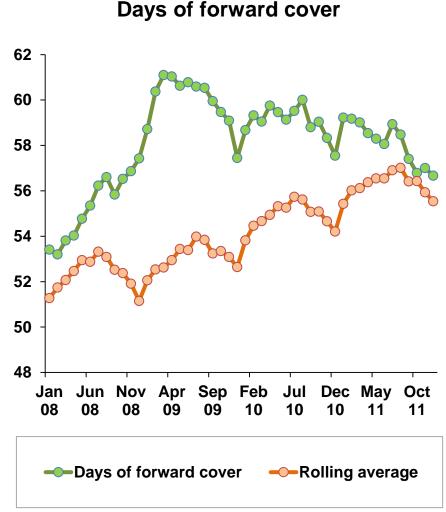
Refinery maintenance



OECD commercial oil stocks



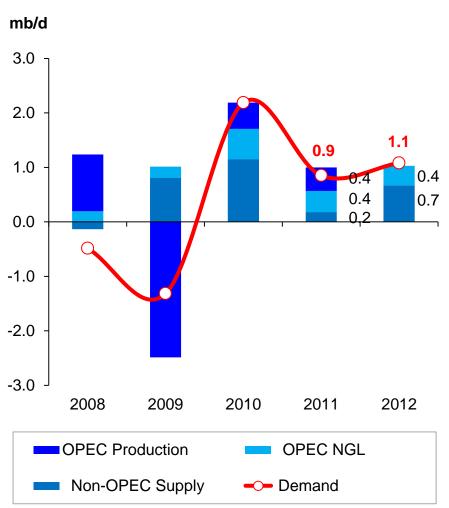


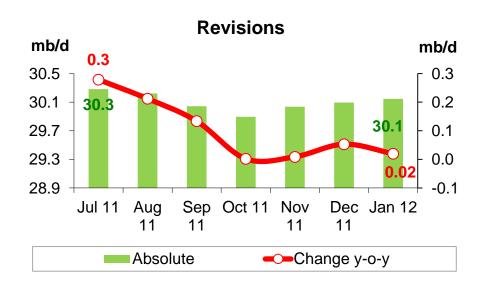


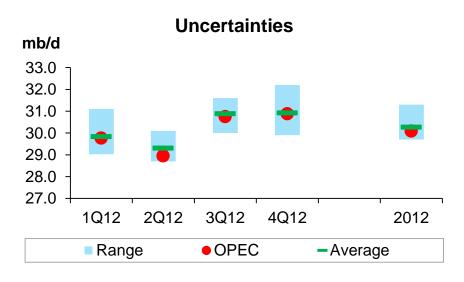
Change in demand for OPEC crude in 2012



Supply demand yearly, y-o-y change







Points for discussion



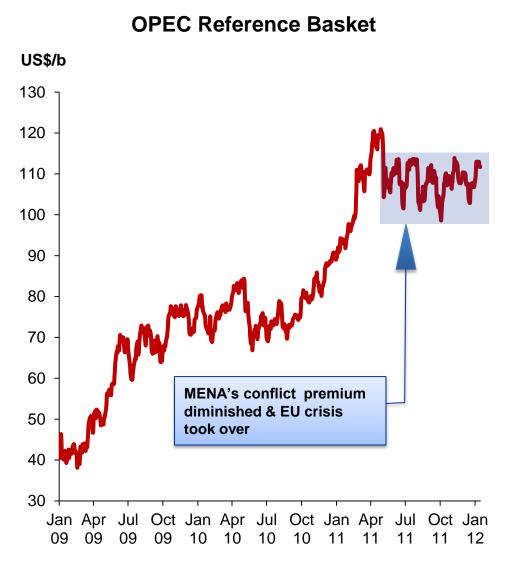
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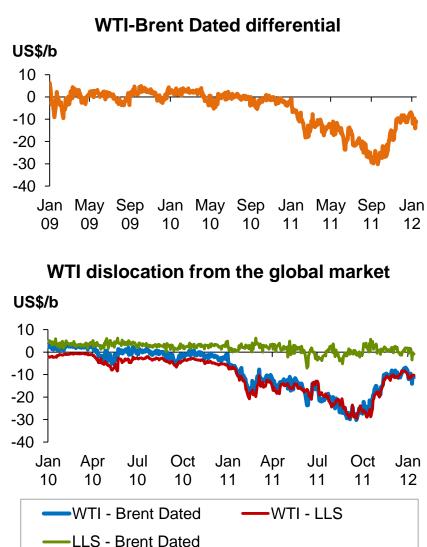
Oil price developments

Challenges in forecasting/assessing the short-term

Price developments







Close link with speculative activity and equity markets



Nymex WTI price vs. speculative activity



Nymex WTI price vs. equities



Points for discussion



Review of market for 2011 and outlook for 2012

Price developments

Challenges in forecasting/assessing the short-term

Challenges in forecasting/assessing the short-term



World

- Lack of data from main consumers (China, FSU, etc.)
- Lack of data for important flows (i.e. bunkers for Singapore)
- Lack of accuracy of preliminary data from main consuming countries (e.g. US weekly data from DoE)
- Lagged qualitative historical data with considerable revisions (OECD and Non-OECD)
- Uncertainty in economic data
- Differences due to product interpretations (e.g. Middle East ethane)

Challenges in forecasting/assessing the short-term



China

- Lack of reliable consumption data
- OPEC definition: Apparent oil demand is oil production ± net oil trade ± oil stock changes, however some sources do not include oil stocks data
 - For instance, a significant amount of oil was transferred to storage during 2010
 - Although some Chinese oil stocks data has been available as of 2008 and is regularly published (commercial stocks for crude, gasoline, diesel and kerosene), however some sources do not use them in their assessments

Challenges in forecasting/assessing the short-term



Non-OPEC

- Supply forecast is based on bottom-up approach, adding growth to the baseline, therefore the base year is essential in estimating the year ahead
- Data availability and accuracy for the base year
- Lack of projects development transparency in some of non-OPEC countries
- Changes in crude price levels and the impacts on Capex and future supply
- Lack of decline rate information
- Taxation, political, environmental, and weather factors
- Renewable policies and biofuels mandates

NGLs

- Change in natural gas prices and its impact on NGLs production
- Discrepancy among various sources

Challenges in forecasting/assessing the short-term



Stocks data:

- Frequent revision in historical monthly OECD commercial stocks
- Discrepancy between weekly and monthly US inventory data
- Lack/inaccuracy of some non-OECD countries' stocks data
- The oil inventories should reflect the interaction between supply 0 and demand, therefore the global picture of stocks is the ultimate tool for checking the supply and demand numbers. However, the lack/inaccuracy of stocks data makes it difficult to check the supply/demand figures

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Thank you









