

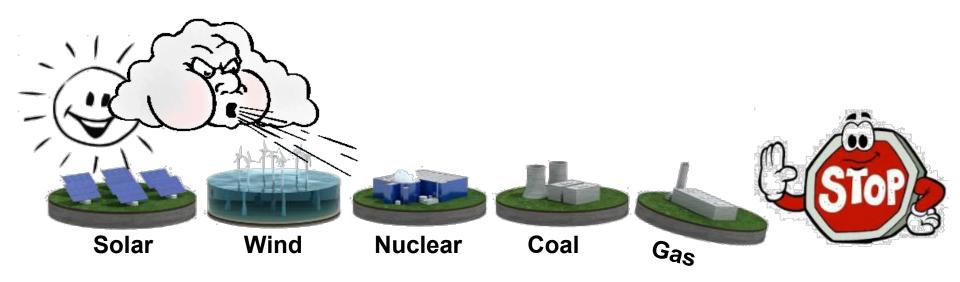


IEA-IEF-OPEC Workshop, 30 October 2014

Coal and Gas Substitution



Influence Of Renewables on Fossil Power Plant Business in Europe

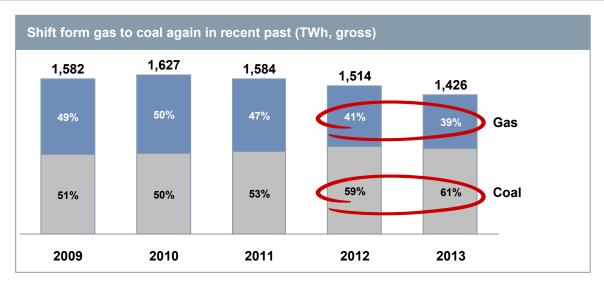




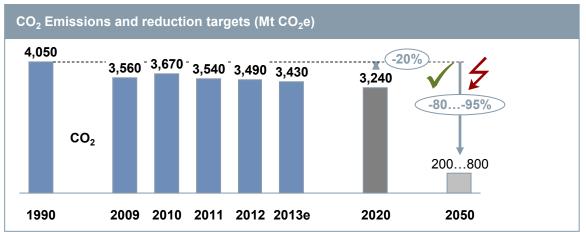
Source: EDF, Öko Institut



EU28: ... but CO₂ emission reduction is too slow to fullfil long-term decarbonization targets



Relative high gas prices and low CO₂ certificate prices favored the use of coal instead of CCPPs in power generation in the last two years

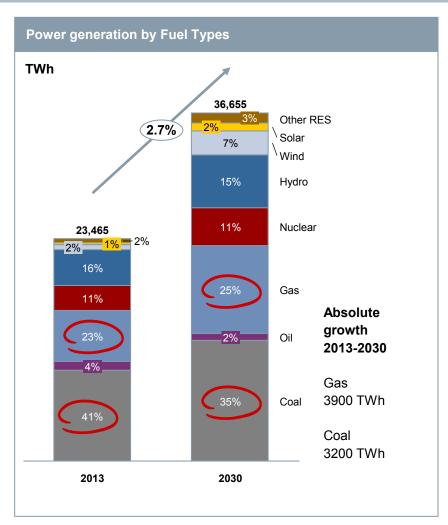


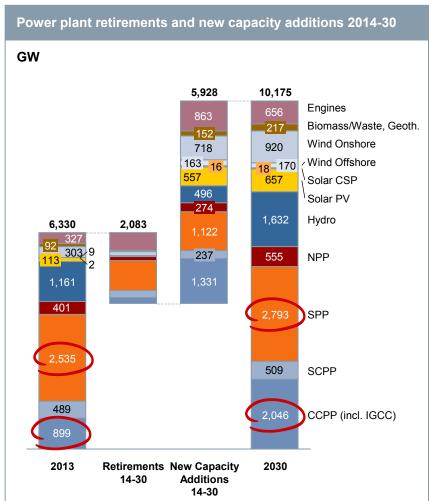
As a consequence the CO₂ emissions especially in power generation increased again. The long-term CO₂ emission reduction target is at risk

Source: BMWi, UBA



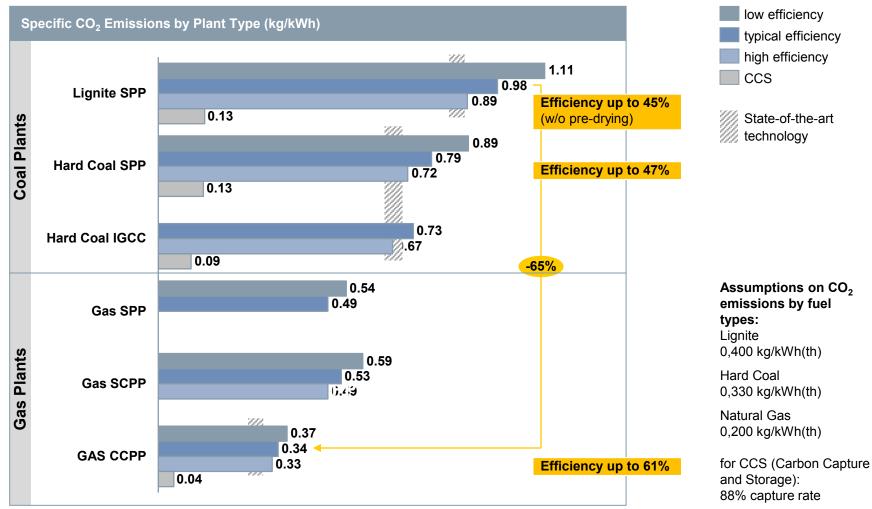
Higher growth for Gas than for Coal expected in global power generation up to 2030







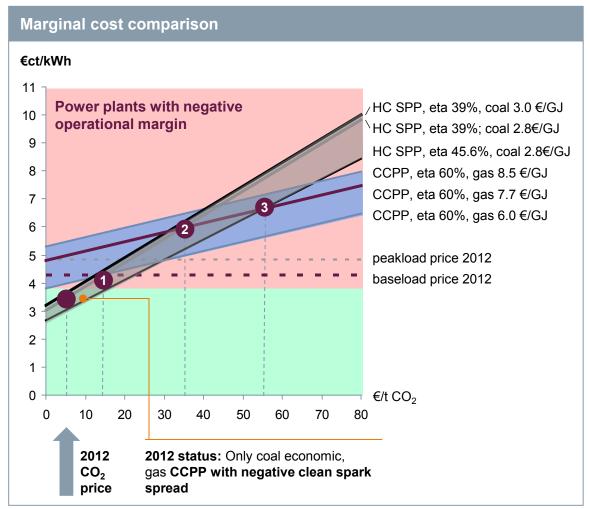
Replacement of Coal plants by CCPP would be an effective lever for reduction of CO₂ emissions



Source: Siemens, status April 2014



Dispatch decision based on marginal cost comparison, coal-to-gas switch influenced by many factors



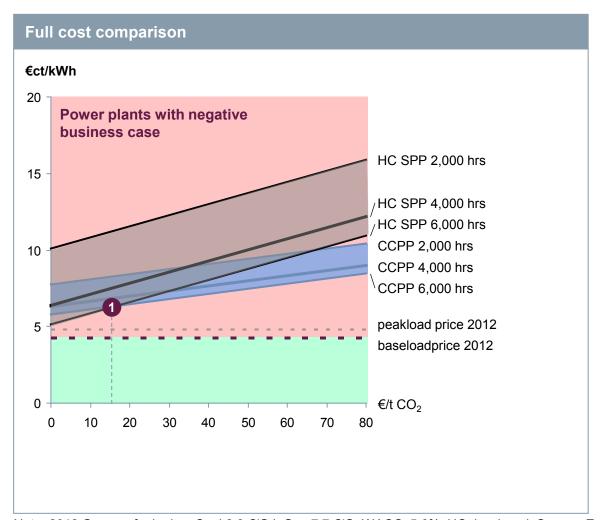
Comments

- 1 ~€15 €/t coal-to-gas switch at current coal prices and lower gas prices; with 39% efficiency of coal-fired power plants
- 2 ~€35 €/t coal-to-gas switch at low gas prices and current coal prices (39% coal efficiency)
- 3 ~55 €/t coal-to-to gas switch at current gas and coal price levels
 - Although gas with lower LCoE than coal, still negative operational margin due to low wholesale price (based on 2013 wholesale price)

Note: 2012 German fuel price. Coal 2.8 €/GJ; Gas 7.7 €/GJ; Source: E ST MC



New-build decision based on full cost comparison Negative business case!



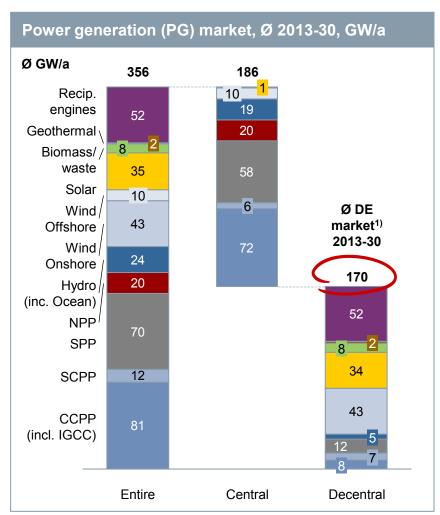
Comments

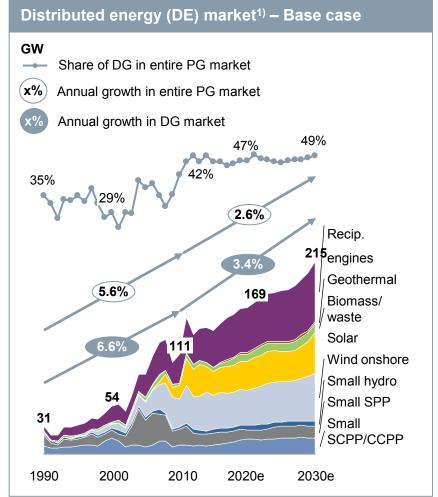
- Based on current wholesale price, both gas and coal have negative business cases
- For new-build decision, gas CCPP has favorable conditions (lower LCoE than coal SPP)
- In normal operation conditions, coal SPP running longer hours than gas, ~€10-20 €/t coal-togas switch when CCPP running 4000flh and SPP running base load (6000flh)

Note: 2012 German fuel price. Coal 2.8 €/GJ; Gas 7.7 €/G, WACC: 5.6%, HC=hard coal; Source: E ST MC



Strong trend towards Decentral Energy will affect Coal power generation adversely





¹⁾ Incl. SCPP/CCPPs with GT <60 MW and SPPs with ST <250 MW Restricted © Siemens AG 2014 All rights reserved.



Market Trends disfavor large central Coal SPP, while flexible CCPP are required as secured capacity

Market Trends

Fuel Diversification

- Gas trade is getting more global
- LNG supply levelized regional price levels

Efficiency

- Tighter emissions standards drive efficiency requirements
- Expected higher CO₂ prices in midterm support lowcarbon fossils

Flexibility

- High share of fluctuating Renewbles need flexible backup power
- Cross-border trading of electricity forces flexible plant operation

Decentralization

- High installations Renewbles worldwide
- Trend towards decentral autoproduction in systems with high levies
- Overall efficiency improvement through de-central CHP applications



Thank you