Taking Safety Further, Together



Thierry PILENKO – Chairman and CEO 2nd IEF NOC-IOC Forum, 7-8 April 2011, Paris, France



Our business

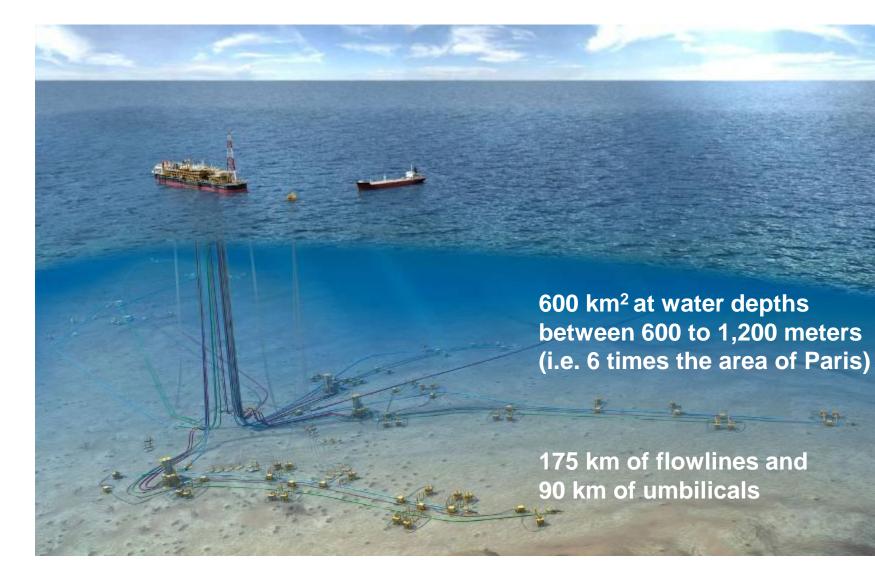
- With engineering, technologies and project management, on land and at sea, we safely deliver the best solutions for our clients
- A regular workforce of 23,000 in 48 countries
- Industrial assets on all continents, a fleet of 17 operational vessels
- 2010 revenue: €6.1 billion



Energy is at the core of Technip



Pazflor Subsea development: Angola





Perdido Spar: Gulf of Mexico





Qatar LNG trains (6 x 7.8 Mt)

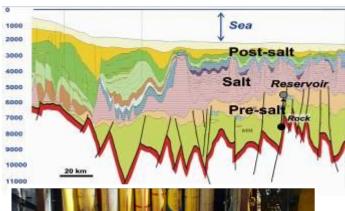




The new frontier challenges

- Ultra-deep water (3,000 m water depth)
- Pre-salt basins
- FLNG (Floating Liquefied Natural Gas)
- Arctic developments
- Mega refineries and petrochemicals complexes (Ex: Jubail)
- Tar sands



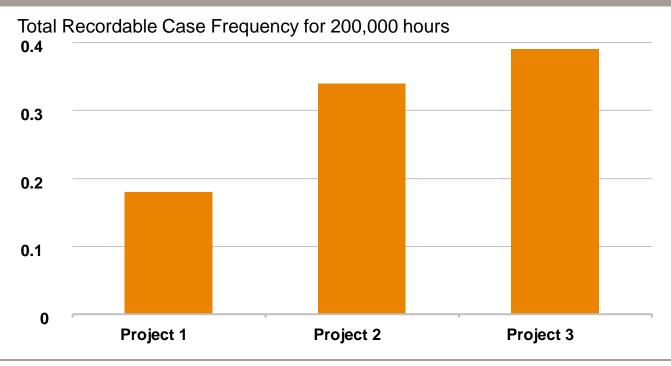






What makes the difference

Same type of onshore project - Same environment – 20,000 people at peak



- 1) Leadership
- 2) Alignment
- 3) Trust in the system(s)



Let's take safety further, together

- Industry-wide leading indicators and guidelines
- Consistency across the globe
 - Taking cultural specificities into account
- Client/contractor/subcontractor joint initiatives
 - Low probability high impact mindset
 - Ex: Marine Well Containment System
- Lessons learnt sharing
 - "Stop the work"
 - Application of "balance of consequences"
- HSE key element in leaders' careers









Thank you



