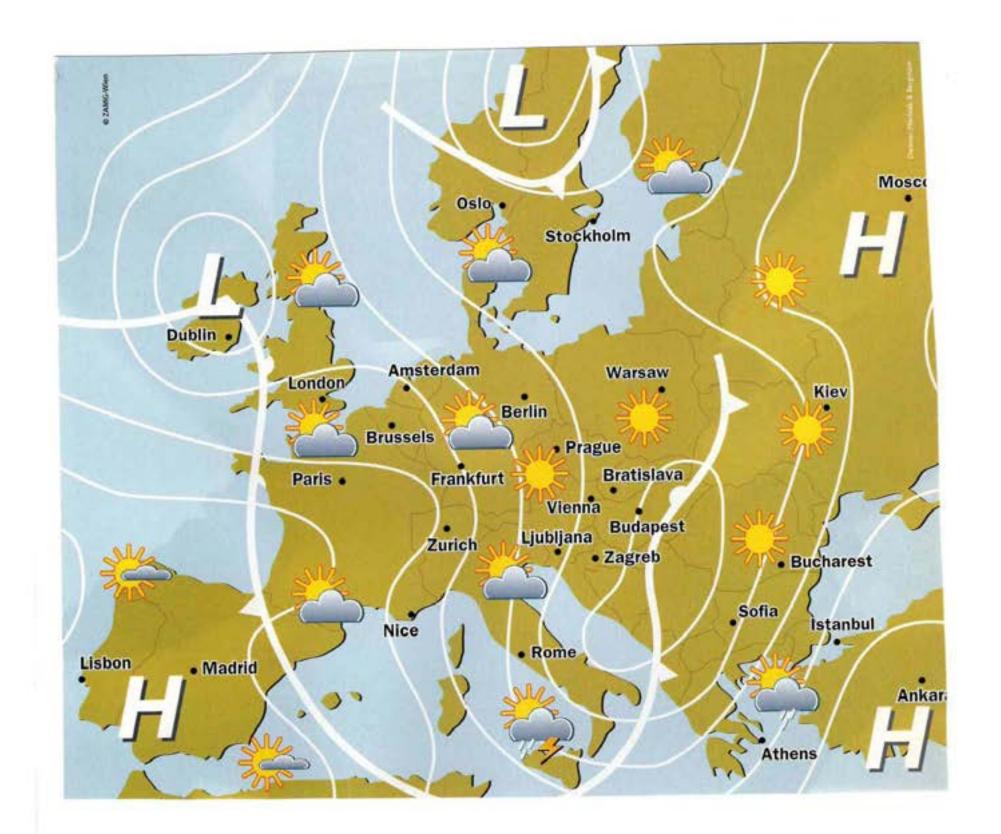
REGIONAL TRENDS IN ENERGY INVESTMENT, TRADE AND INNOVATION FOR ENERGY SECTOR TRANSFORMATIONS

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OUTLINE

- 1. From Clean Energy for All to the Green Deal
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- 3. The energy transformation in key sectors
- 4. Technology innovation: Horizon Europe
- 5. The black swan: risks ahead
- 6. Opportunities for EU-IEF enhanced dialogue in the Gulf Region
- 7. Final remarks

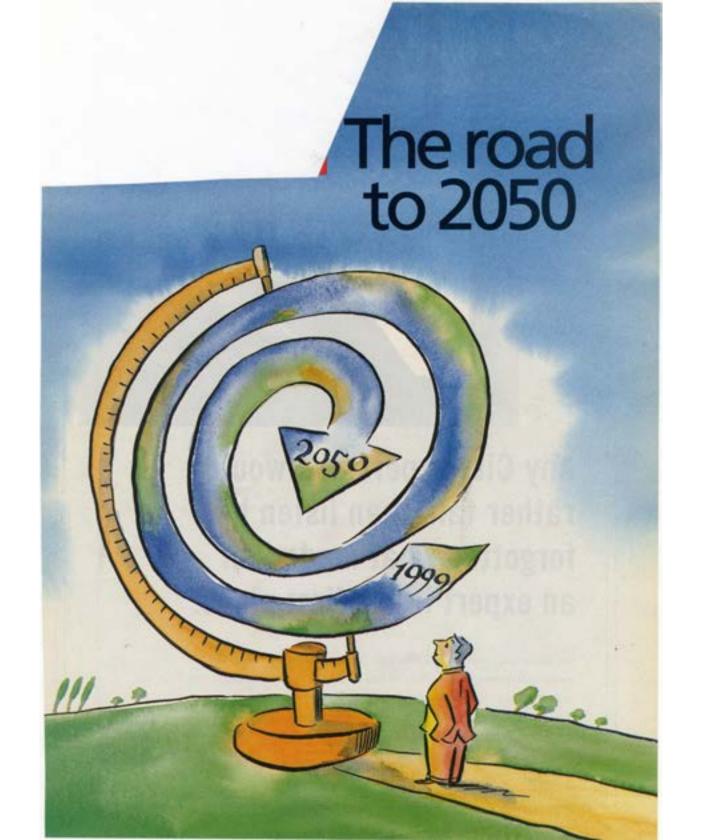
AMS ZERO EMISSIONS

Harmonious, Efficient, Highly evolved. Toyota's hybrid technology is designed to mirror nature.

The Toyota Prius features Ruiits combination of electric and clean

1. FROM CLEAN ENERGY TO THE GREEN DEAL: THE MILESTONES (I)

- Clean Energy for All Europeans (package of directives and regulations) – From the year 2016 onwards
 Aim at a low-carbon economy for 2030 in line with Paris Agreement of 2016 and UN Sustainable Development Goals
- The European Green Deal (Communication from the European Commission to the European Parliament and Council) - 11 December 2019
 - Aim at a carbon-neutral Europe by the year 2050 (no not emissions of GHG) with a «Climate Law» by March 2020



1. FROM CLEAN ENERGY TO THE GREEN DEAL: THE BIG CHALLENGES (II)

- Confronting the threat of global climate change
- Ensuring energy supply security and affordability
- Finding a unifying mission for European integration and convergence
- Fostering economic growth and industrial competitiveness by relaunching public and private investment along a sustainable green course of actions

1. FROM CLEAN ENERGY TO THE GREEN DEAL: DIRECTIONS FOR ACTION (III)

- Goals and means of Clean Energy for All Europeans develop along five axis:
 - a) Low-carbon sources and technologies
 - b) Energy efficiency
 - c) Energy security and solidarity
 - d) Single (internal) energy market
 - e) Research, innovation and competitiveness
- Each EU Member State to prepare a National Energy and Climate Plan (NECP) for 2021-2030 also outlining a long-term strategy for at least the next 30 years

1. FROM CLEAN ENERGY TO THE GREEN DEAL: TRENDS FROM THE NECPs (IV)

- In the European NECPs the transition towards a lowcarbon economy by 2030 generally entails:
 - a) Diversification, renewable energies and energy efficiency
 - b) Increased large-scale electrification
 - c) Natural gas as the preferred fuel for the energy transition
 - d) Digitalisation and smart infrastructure to allow energy sectoral integration
 - e) Strengthening of interconnections of electricity and gas grids
 - f) Energy technology innovation (transition is not technologyneutral in Europe)
 - g) Stakeholders participation and consumers at the heart

ACCELERATE

2. THE CASE OF ITALY – NATIONAL ENERGY AND CLIMATE PLAN 2021-2030: THE SITUATION (I)

Italy (2019) Population 60 million

GDP 1,606 bn Euro

Energy production 37 Mtoe

Energy imports 123 Mtoe

TPES 156 Mtoe

Electricity consumption 319 TWh

CO₂ emissions (energy-related) 338 MtCO₂

TPES/GDP 0.097 toe/000 Euro

2. THE CASE OF ITALY – NATIONAL ENERGY AND CLIMATE PLAN 2021-2030: THE TARGETS (II)

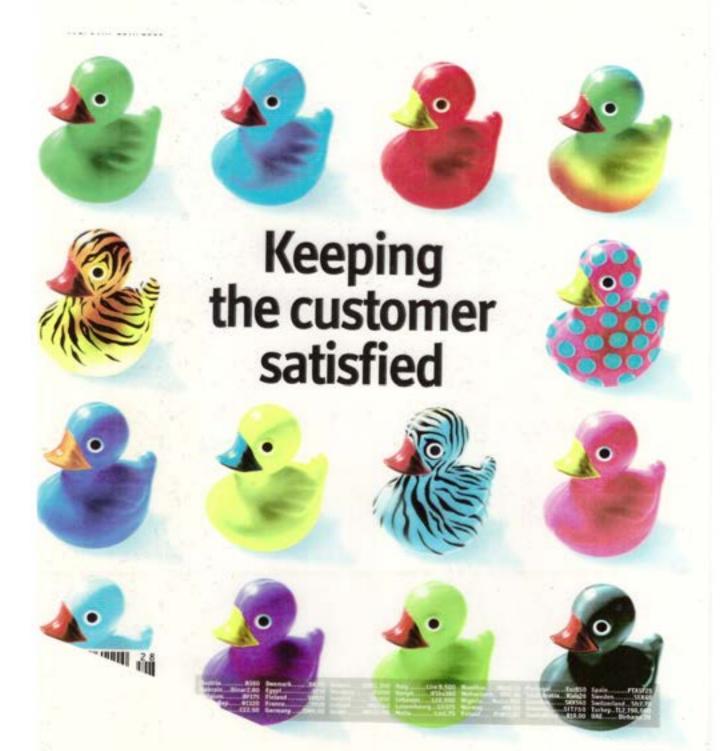
| Renewable energy contribution to TPES | by 2020 by 2030 | EU 20% 32% | Italy 17% 30% |
|---|--------------------|------------------|----------------------------|
| Energy efficiency vs PRIMES 2007 Scenario | by 2020 by 2030 | -20% -32.5% | -24% -43% |
| ➤ GHG reduction vs 2005 (emission trading system) | by 2020 by 2030 | -21% -43% | -23% -43% (at least) |

Coal use

Recommended closure of all coal-fired power plants in Italy by 2025

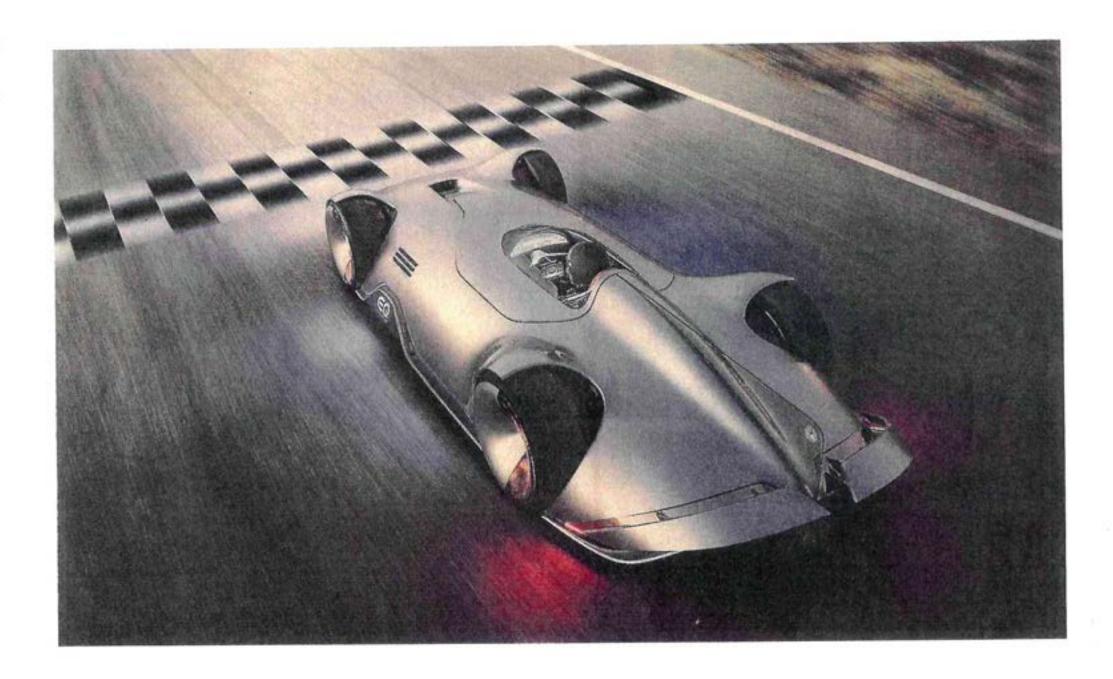
2. THE CASE OF ITALY – NATIONAL ENERGY AND CLIMATE PLAN 2021-2030 – THE GOVERNANCE OF THE ENERGY TRANSITION RELIES UPON FIVE «TRANSFORMATIVE ENABLERS»

- Digitalisation
- Decarbonisation
- Decentralisation
- Diversification
- Deregulation (and re-regulation)
- The energy sector transition becomes part and driver of a total transformation of the economy and society



3. ENERGY TRANSITION IN THE POWER SECTOR (TOWARDS THE GREEN ELECTRIC GRID) (I)

The past The present/future Distributed power generation Large power generating facilities (RES, cogeneration, electricity storage) Main transmission grids ———— Distributed grids, smart grids (grid meshes) Centralised dispatching Local dispatching (power sales) (service sales) choice of supplier) choice of service)



3. ENERGY TRANSFORMATION IN THE TRANSPORT SECTOR (TOWARDS SUSTAINABLE MOBILITY)

The past The present/future Light and heavy transport Mobility services, smart logistics Gasoline and diesel fuel Biofuels, LPG, LNG (improved ICE) hybrids and electric vehicles Vehicle ownership ———— Vehicle sharing, rent (Uber, Lyft, DiDi,...) Multiple – use vehicles ———— Specialised and inter-connected vehicles, micromobility (e-bike, e-scooter, drones) Driving skills (security by oscurity) ——> Self-driving cars (security by AI) Freedom of access to the road ———— Limited road use and reserved areas Producers' networks and Regional and verticalised

global alliances

car/vehicle producers

March of the machines A SPECIAL REPORT ON ARTIFICIAL INTELLIGENCE

3. ENERGY TRANSFORMATION IN THE MANU-FACTURING INDUSTRY SECTOR (TOWARDS INDUSTRY 4.0) (III)

The past The present/future Manufacturing enterprise ————— Zero imprint enterprise: from feedstock to the product total recycle, zero waste (circular process) silicon, lithium, cobalt, rare earths steel, aluminum, silicon Automated production ———— Integrated intelligent production (Al robot/cobot, augmented reality, (univalent robot) machine learning, big data, 3D printing, 5G) Process centralisation and verticalisation delocalisation

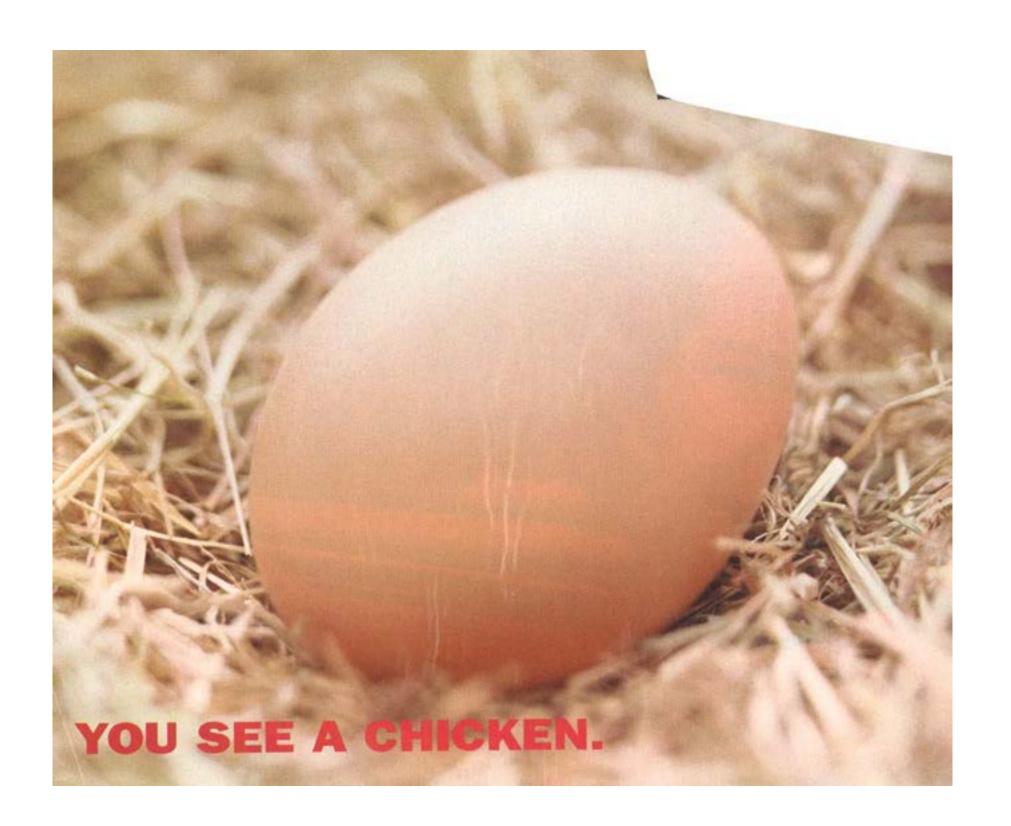
Permanent and temporary jobs ——— Flexible work, temporary activities

Global market and product

quality

National market and

preferred markets



4. TECHNOLOGY INNOVATION: HORIZON EUROPE 2021-2027

- Horizon Europe would be the biggest EU Research and Innovation Programme ever with 100 bn Euro of funding available over 7 years (2021 to 2027)
- Instrumental to the implementation of the Clean Energy for All Europeans' package together with the European Strategic Energy Technology Plan (SET Plan)

Basic aims are to:

- Make Europe a world-class science performer
- Remove obstacles to innovation like cost of start-ups, market fragmentation, skill shortage
- Promote public-private partnership in RD&D



5. THE BLACK SWAN: KNOWN UNKNOWNS (I) The black swan might appear with risks for established scenarios and decisions

Stranded investment and assets

Cost could be very high dependent upon the speed of the transition and its course: economic disruptions might be expected

Asymmetric competition within the EU

EU Member States show great disparities in their energy supply and demand patterns: consequence could be uneven gains and drawbacks

Asymmetric competition outside the EU

Low-carbon and carbon-neutral EU economy would face major laggards: carbon tax at the border has been suggested

5. THE BLACK SWAN: UNKNOWN UNKNOWNS (II) The black swan might entail events which are not included in the models

Political cohesion in the EU

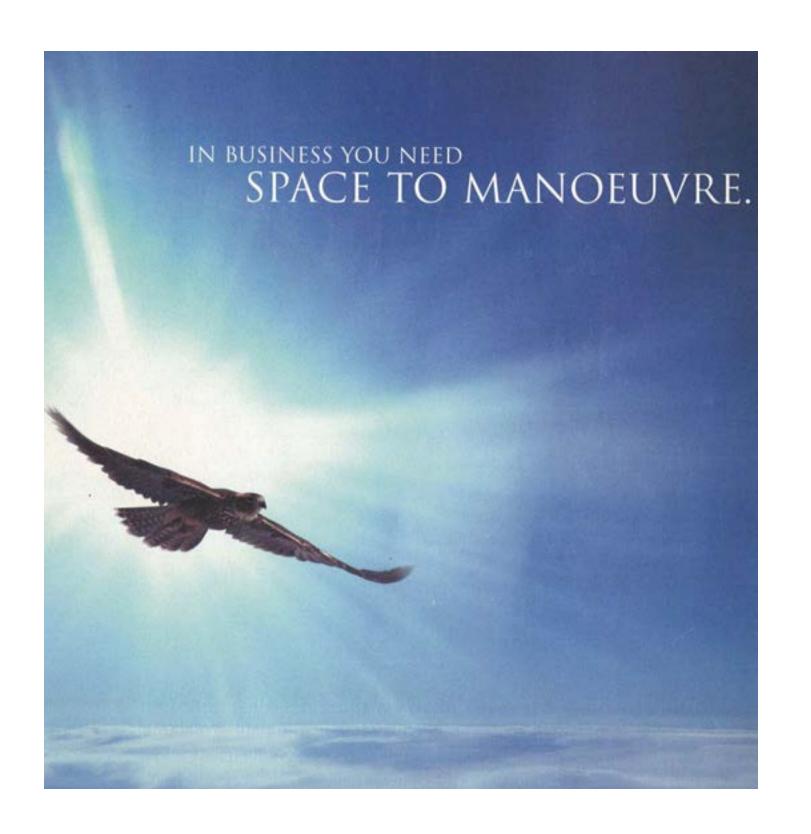
EU is relatively young and its political cohesion might go through periods of turbulence

Technological breakthroughs

Technology progress is not linear: brand new technologies in the energy and non-energy sectors might bring disruptions

Stability in the world economy

World economy and international relations might go through dramatic changes over the period and force EU, IEF and their Members to change policies and programmes



6. OPPORTUNITIES FOR EU-IEF DIALOGUE IN THE GULF REGION(I)

 Enhanced GCC-EU dialogue: Focus would be on the Gulf Region would allow to exchange with EU and its Members States views on energy policies, programmes, energy market organisation and their goals

Events might help while contributing to this action:

- Meetings under the GCC-EU Coooperation Agreement and Ministerial Council
- ➤ 1st EU Arab League Summit of 25-26 February 2019, Sharm el-Sheikh
- → 9th EU Energy Day of 13 January 2020, Abu Dhabi at the World Future Energy Summit 2020
- → 4th IEF EU Energy Day of 18 February 2020, Riyadh

6. OPPORTUNITIES FOR EU – IEF DIALOGUE IN THE GULF REGION(II)

 Horizon Europe Outreach: Further joint research and innovation initiatives and programmes could be undertaken in the Gulf Region within the framework of Horizon Europe 2021-2027

Elements of the envisioned action:

- Link between EU-GCC Clean Energy Technology Network and the European Strategic Energy Technology Plan (SET Plan)
- Development of clean low-carbon energy technologies or some sub-set
- Open labour market for researchers

6. OPPORTUNITIES FOR EU – IEF DIALOGUE IN THE GULF REGION (III)

 Education and Training: With aim at human capital upgrading and technical training towards the energy transition an ERASMUS-like programme might be conceived for the Gulf Region

The programme might build upon:

- Existing ERASMUS for the EU Member States
- Potential enablers: universities and education institutions in the Region
- Possible new university networks or bilateral inter-university agreements

6. OPPORTUNITIES FOR EU-IEF DIALOGUE IN THE GULF REGION (IV)

- B (EU) to B (Gulf) Platform: Shared effort on green and low-carbon new energy technology
- How to plan for the proposed platform:
 - Joint ventures, partnerships and technology exchange
 - Optimum market access for innovative technology
 - Optimal circulation, access to and transfer of technology innovation

6. OPPORTUNITIES FOR EU-IEF DIALOGUE IN THE GULF REGION (V)

 EU – Gulf Financial Facility: Aim would be at providing advice and financial services on lowcarbon energy projects, their financial feasibility and bankability, as well as identification and enactment of means and sources of investment either public or private

Ground for the action:

- Agreements between EIB and Arab Investment Bank while broadening their mandates
- Basing upon other experience, for instance the FEMIP Trust Fund by the European Investment Bank for the Mediterranean Region
- Concurrent action by the World Bank and international funds

7. FINAL REMARKS: IMPROVING EU-IEF INTER-ACTION (I)

- The energy transition is an opportunity to strengthen the relations and co-operation between the IEF and the EU, and their constituencies
- The IEF Vision, Mission and Values Statement as approved by the IEF Executive Board on 18 December 2019 could provide enhanced IEF-EU dialogue with proactive background
- Themes such as role of oil and natural gas in ensuring stability in the energy transitions, stranded costs and assets resulting from the transition, ensuring fair energy trade and transit, sustainable mobility and implications of new fuels, standards and technologies in the transport sector, all seem themes deserving attention for future IEF-EU Energy Days

7. FINAL REMARKS: IMPROVING EU-IEF INTER-ACTION (II)

- Taking advantage from existing international collaborations while avoiding duplication of efforts and programmes
- Ensuring data collection and dissemination through JODI and EUROSTAT and beyond
- Developing links between IEF, the EU Commission and the Presidency of the EU
- Preparing for participation of EU entities (the EU Commission) and EU energy industry interests in the IEF advisory bodies (i.e. IEF Intergovernmental Support Group and IEF Industry Advisory Committee)



Questions?

