

#### Common or Differentiated Energy Futures?

IEF/KAPSARC Thought Leaders Roundtable

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#### Coal, oil & gas differentiated past, differentiated future

The three fuels emerged over different time scales to fuel different technologies

Historically, electricity propelled demand for all 3 fuels

Now, a dependence on electricity as end use is a demand threat to that fuel

- Oil has nearly been wrung out of electric system, losing >135 kb/d annually
- Coal's fortunes mixed but annual growth declining 2015-2016
- Natural gas was the bridge fuel, but is increasingly undercut by renewables/batteries

Costs have declined for the fossil fuels and renewables

- Fossil fuel cost reductions may get partially clawed back
- Renewables cost declines are permanent and continue

#### Provocation- Is this the long term equation?



Carbon pricing



Electrification



Renewables



Batteries



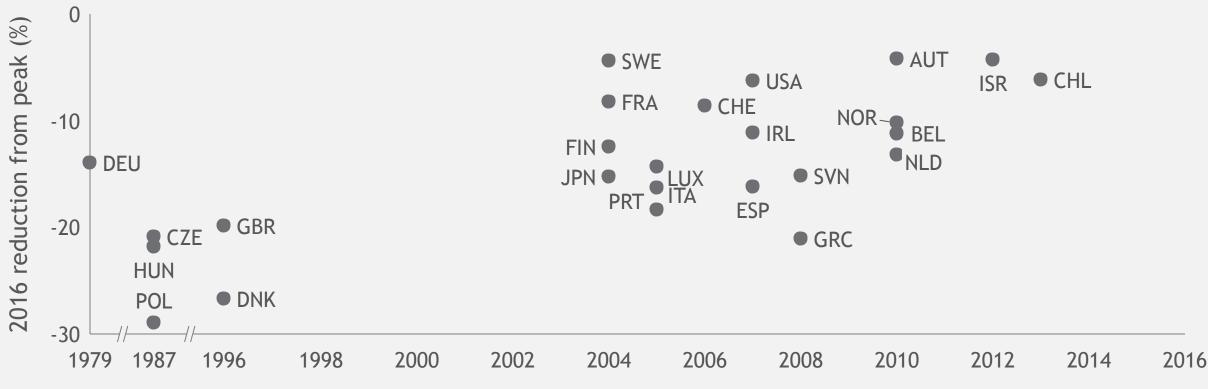




Fewer fossil fuels?

But this long run is a misleading guide to current affairs. In the long run we are all dead.

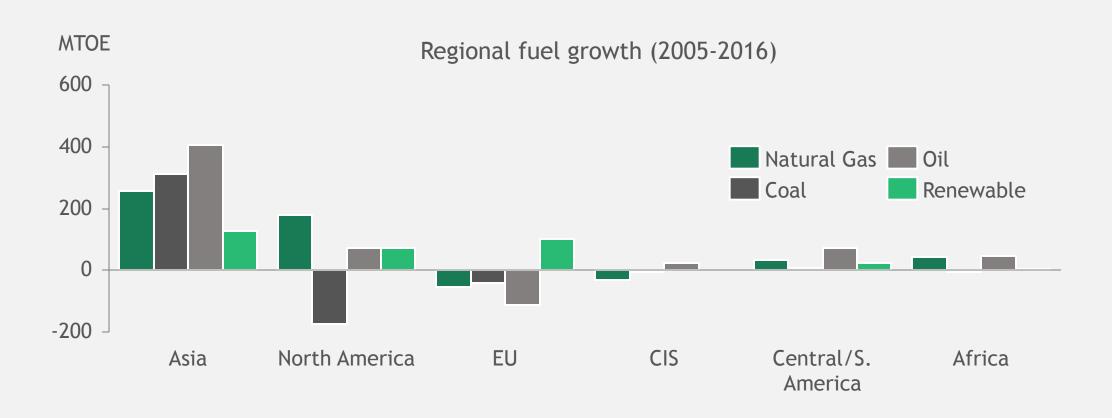
#### Peak total energy demand reached in developed world



Note: Counties included are those for which there has been a drop of at least 5% in energy demand that has been maintained for at least two consecutive years

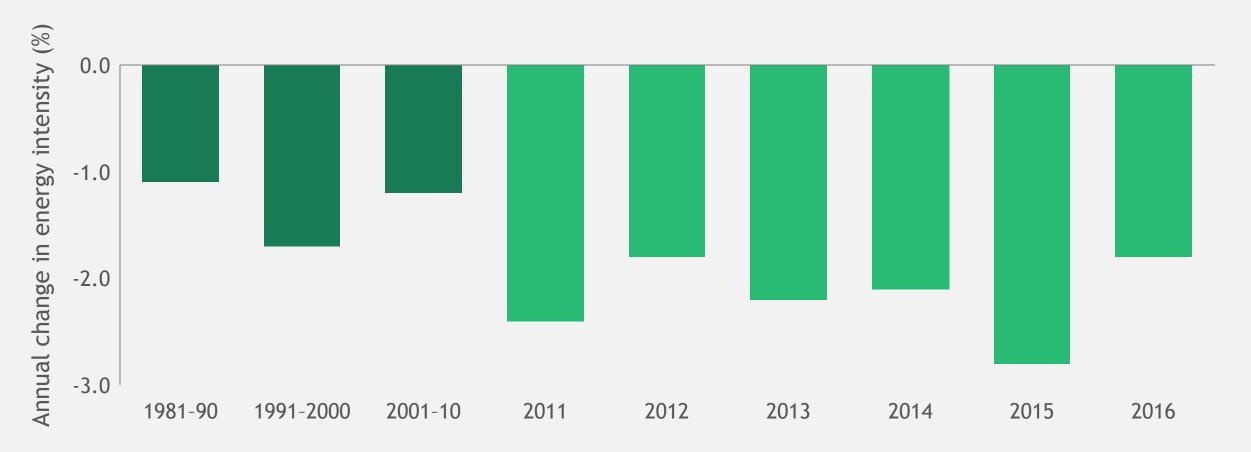
#### Fossil fuel primary opportunity set was Asia

Renewables growth most diffuse

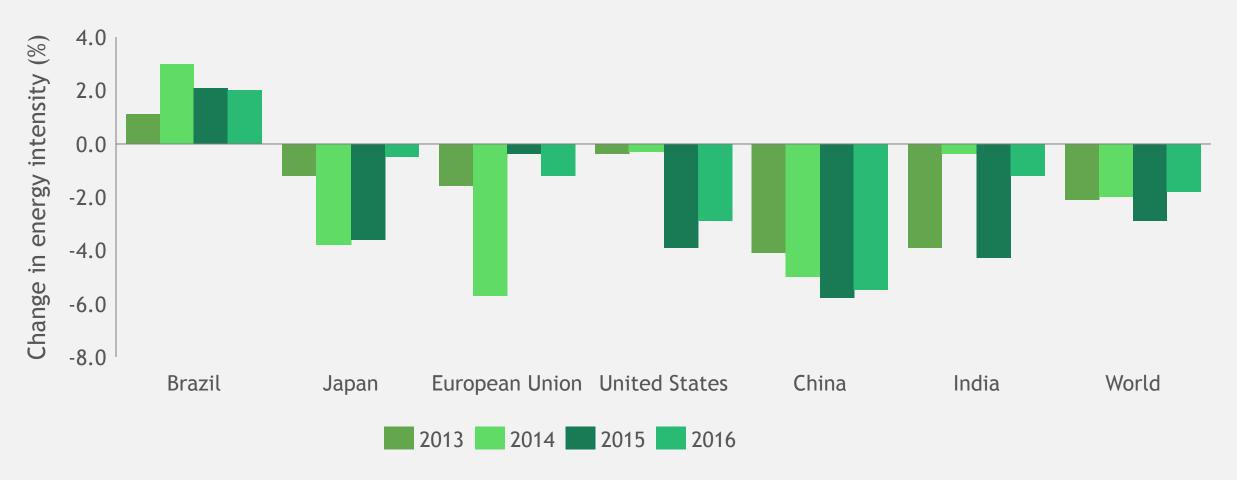


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#### Pace of energy intensity increasing



#### Greater efficiency seen in most regions



### Energy/technology/subsidy abundance increases competition

US natural gas prices down 60% since 2016

2.5x more oil can now be found at \$60

Renewables costs falling sustainably

But...

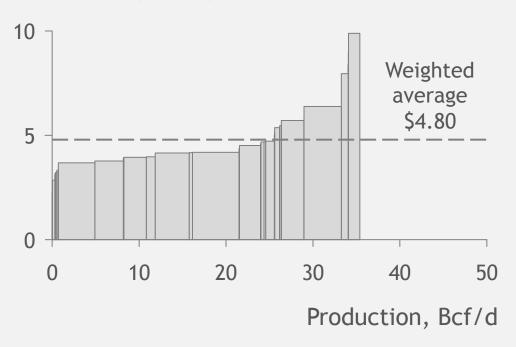
- Lower costs for oil and gas are not all permanent
- Digitalization trends will skew benefits across fuels

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#### US gas costs down 60%

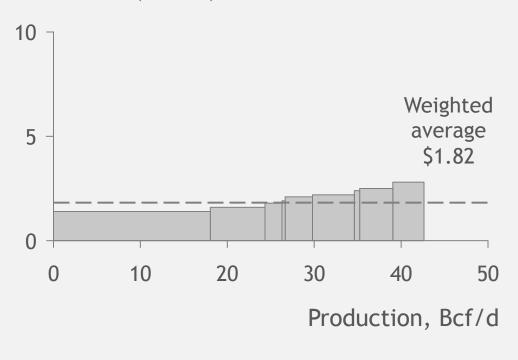
#### 2012 shale gas supply costs

Breakeven (\$/mcf)



#### 2016 shale gas supply costs

Breakeven (\$/mcf)



Note: Permian (Gas) includes wells targeting predominantly natural gas across Wolfcamp, Bone Spring/Avalon formations. Includes liquids rich portions of the Barnett, Utica, Marcellus and Montney. Breakeven range corresponds to weighted average breakevens.

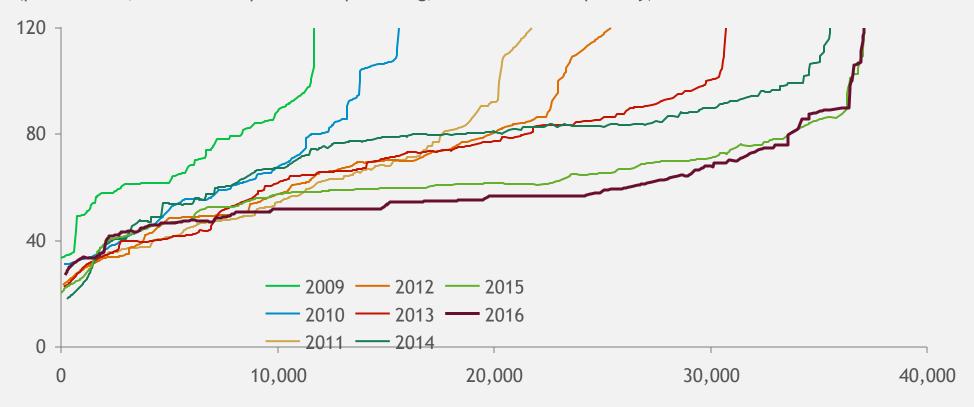
Source: Rystad Energy, BCG Analysis

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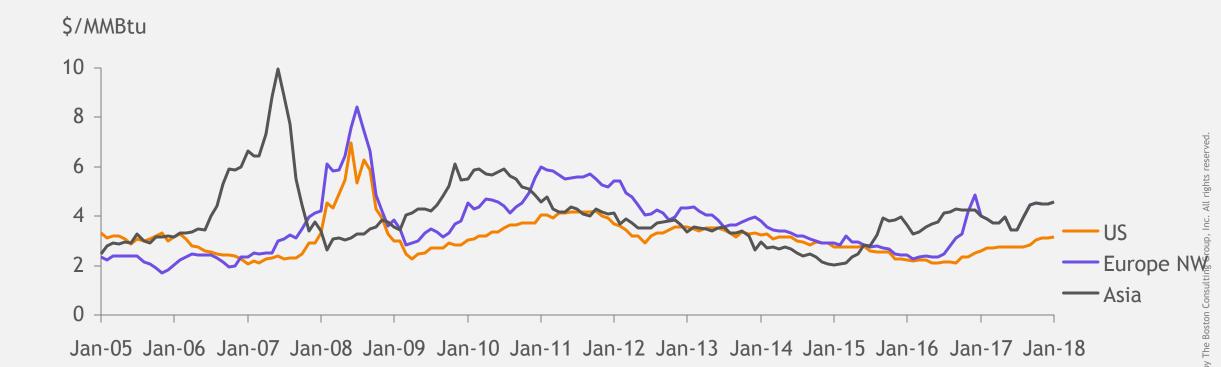
#### Oil project costs decline

2.5x more oil available at \$60/b over 5 years

Breakeven (vertical; USD/b) vs. cumulative production of identified projects (pre-sanction, under development and producing; thousand barrels per day)



#### Coal prices & costs show marginal, temporary declines



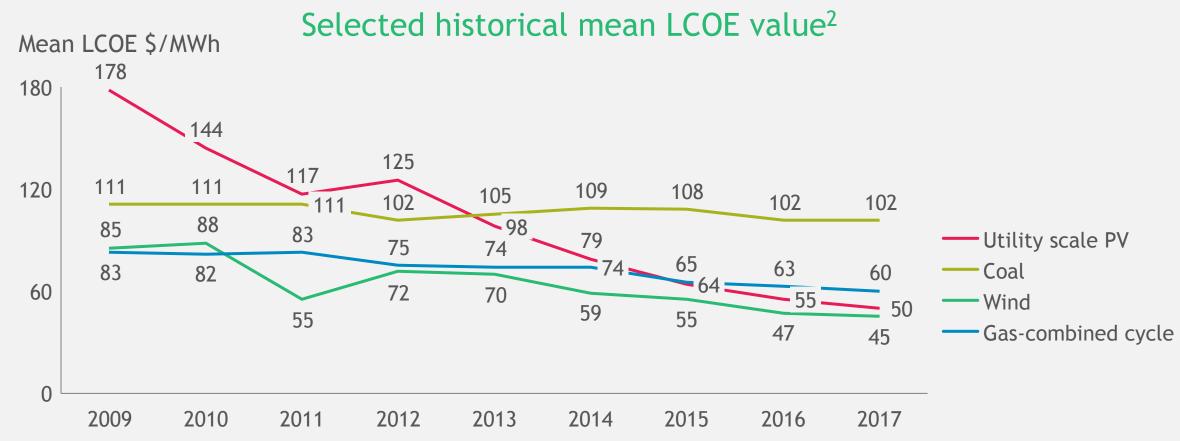
Notes: Monthly coal prices are averaged. US coal price is represented by Central Appalachia FOB. European coal price is NAR CIF ARA. Australia steam coal FOB is used to

reflect Asia coal price

Source: Bloomberg and Reuters

#### Renewable costs slide - permanently?

Renewables now beating gas new build on average



1. Primarily relates to North American alternative energy landscape, but reflects broader/global cost declines; 2. Reflects total decrease in mean LCOE since the later of Lazard's LCOE—Version 3.0 or the first year Lazard has tracked the relevant technology; 3. Reflects mean of fixed till (high end) and single axis tracking(low end) crystalline PV installations Note: Reflects average of unsubsidized high and low LCOE range for give version of LCOE study Source: Lazard estimated; BCG analysis

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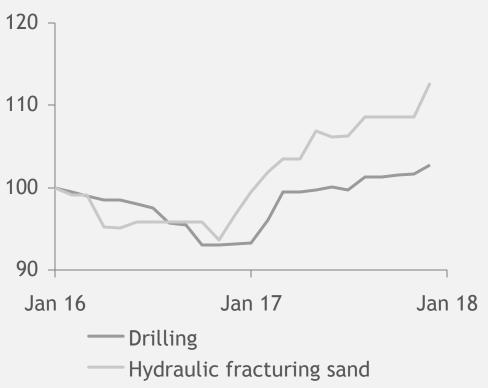
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#### For oil, costs again rising

How much of the cost savings is permanent?

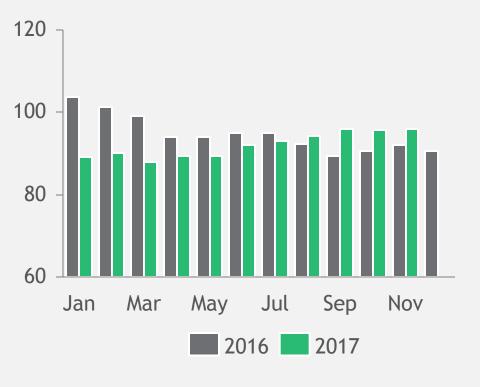
#### Shale costs increase with growth

Index: Jan 2016= 100



#### Hiring & wages increasing

'000 employees





#### 1

#### Case study: US power holds gas consumption risks

Gas peaking capacity

Less efficient CCGTs

Modern CCGTs

Risk to gas

Battery storage cost declines beat existing capacity

New renewables costs & scale beat existing gas baseload

~200GW (>50%) gas capacity expected to retire

Timeframe

Now-2025

2020-2030

2030-2040

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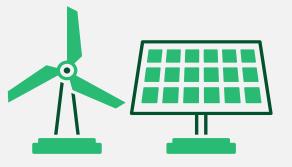
### Long-term systemic factors help shape future of each fuel



Carbon pricing



Pace of electrification



Cost of Renewables

### The future is already here — it's just not very evenly distributed

William Gibson

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