

Presentation | Oct 2020

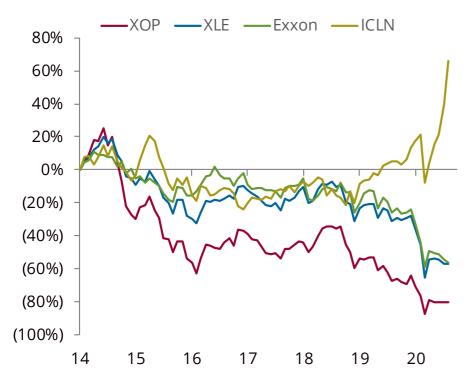
Oil markets in an energy transition world



Green with envy

Clean energy vs traditional energy ETFs

% Change

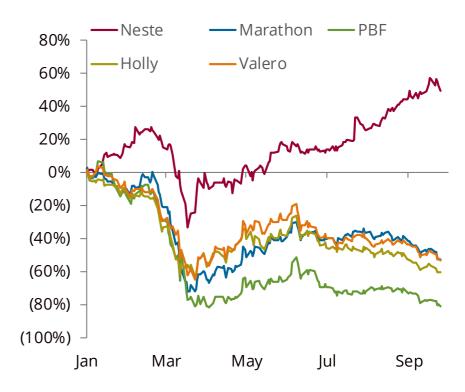


Clean energy funds and ETFs have attracted investor money at the expense of traditionals IOCs

Source: Bloomberg, Energy Aspects

Share price performance of selected refineries

% Change

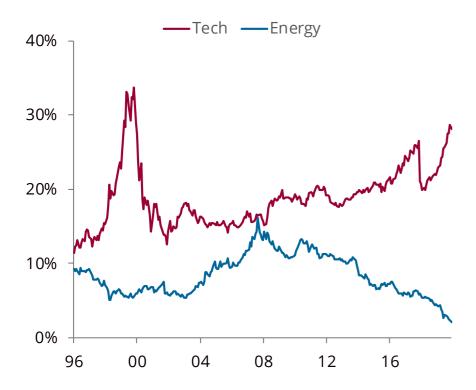


Neste's share price has soared due to its commitment toward renewable and sustainable fuels



Investors flee hydrocarbons...

Energy and Tech stocks as % of S&P 500



- BlackRock makes climate change central to its investment strategy (WP)
- Church of England fund managed by CCLA exits from fossil fuel investments (Guardian)
- Danish pension provider ATP to halt fossil fuel investments (Reuters)
- UBS exits arctic oil, coal mines and tar sands projects (WSI)
- Dutch asset manager Robeco cuts fossil fuels from all its funds (Reuters)
- Hertfordshire LGPS fund cuts fossil fuel investment by almost half (PensionsAge)
- Firms must justify investment in fossil fuels, warns Mark Carney (Guardian)
- University of California is now largest university system in the US to divest from fossil fuels (CNN)

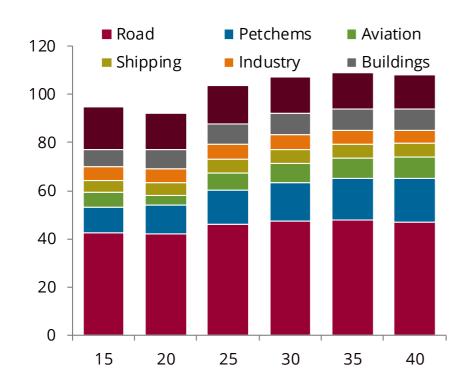
Source: Bloomberg, Energy Aspects



...but we do not believe oil demand has peaked

Oil demand by sector

Mb/d

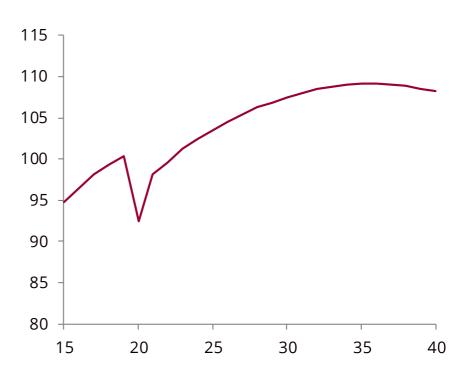


Aviation will take until 2025 to recover to pre-pandemic levels, but other sectors will recover by 2022

Source: IEA, Energy Aspects

Global oil demand

Mb/d

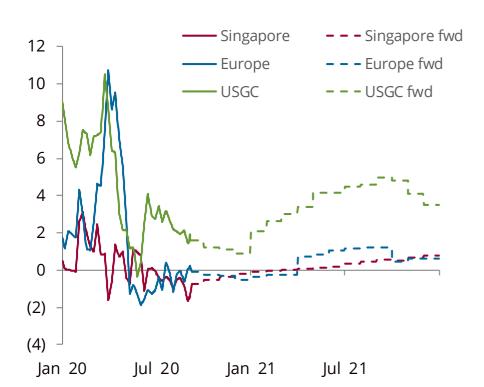


Western hemisphere demand may have peaked due to COVID-19, but eastern demand will accelerate



Refining margins weakness due to overcapacity more than demand weakness

Refining margins: East vs West \$/Bbl

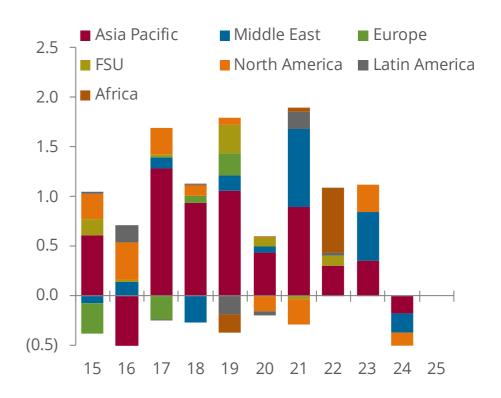


Weak margins will cap refinery runs in Europe, while USGC margins justify crude buying for 2021

Source: Argus Media Group, Refinitiv, Energy Aspects

Global refinery start-ups

Mb/d



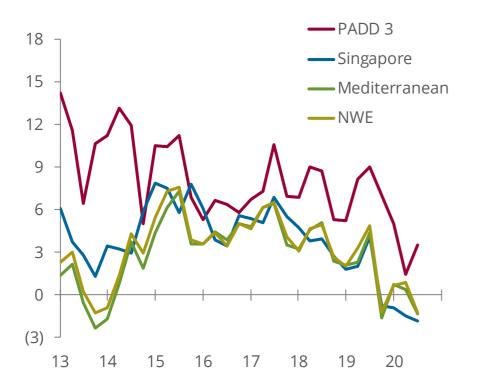
Some projects have slipped, but gross capacity additions are still at nearly 0.4 mb/d this year and 1.6 mb/d for 2021



Refineries are not covering costs due to persistently weak margins

Historical margins

\$/Bbl

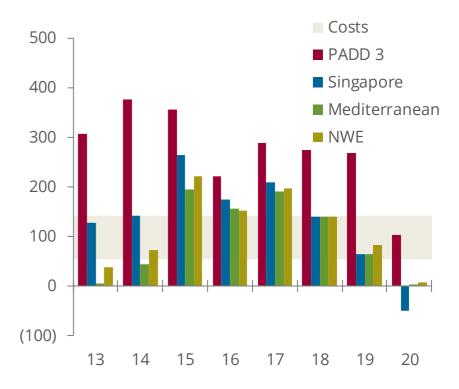


2020 has seen the lowest margins since 2013, but 2013's weakness was only in Europe and lasted six months at most

Source: Argus Media, Refinitiv, Energy Aspects

Gross annual refining profit for a 0.1 mb/d refinery

\$ Million/year



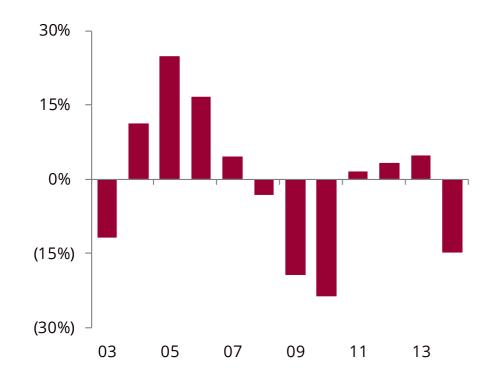
For the first time, margins have contributed negatively due to the unprecedented length of their weakness (~1 year)



We are sleepwalking into a supply crunch as investment in oil collapses

Global spending trends, y/y

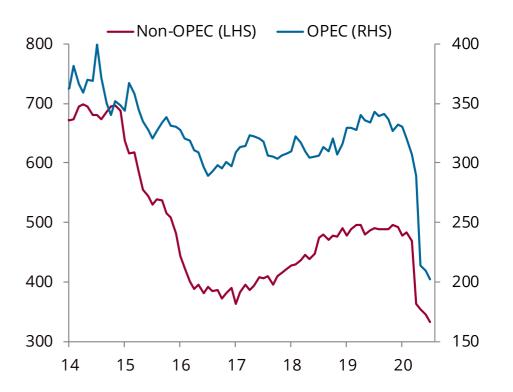
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The supply response to lower spending will become visible earlier than the 2014–16 price downturn

Source: Company reports, Baker Hughes, Energy Aspects

Global rig count



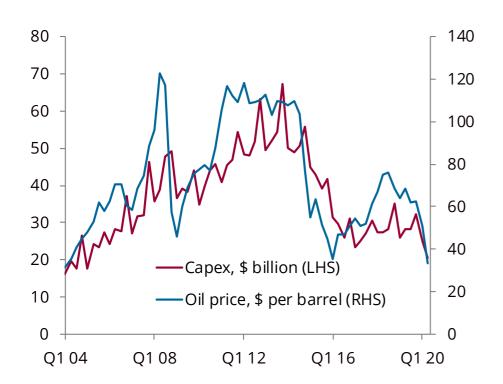
By July, the global rig count had plunged to 535, its lowest level since 2003, with lasting implications for supply



Supply gap looms as the shale 'floor' has been removed

Capex vs oil price

\$ Billion and \$/bbl



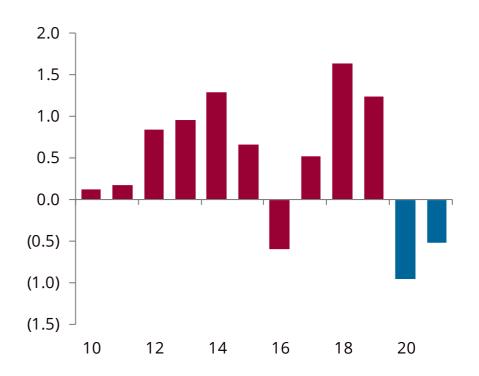
At \$20 billion, Q2 20's quarterly spend for the IOCs crashed to its lowest level since 2004

Blue bars denote forecasts.

Source: Company reports, Bloomberg, Energy Aspects

US crude, y/y change

Mb/d



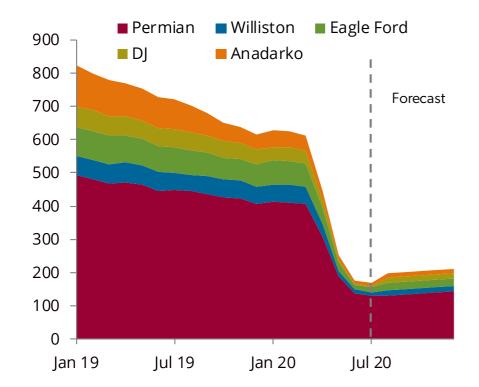
US producer guidance suggests the decade of growth is behind us, at least for now



US activity fell sharply in Q2 20, and recovery is set to be modest

US oil rig count

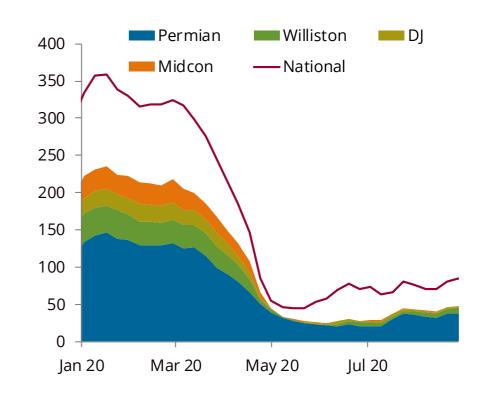
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We expect US oil rig counts to increase to over 200 by year-end, supporting an increase in activity

Source: EIA, Baker Hughes, Bloomberg, Energy Aspects

US frac crew count



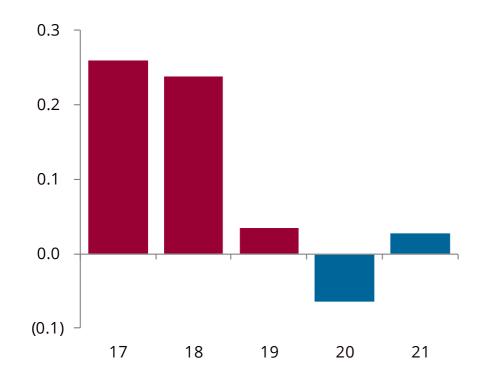
Well completions will increase as frac crews slowly return, hitting 85 crews in the US for the week ending 28 August



High-cost, high-decline supply centres are suffering from low prices

Canadian oil sands, y/y change

Mb/d



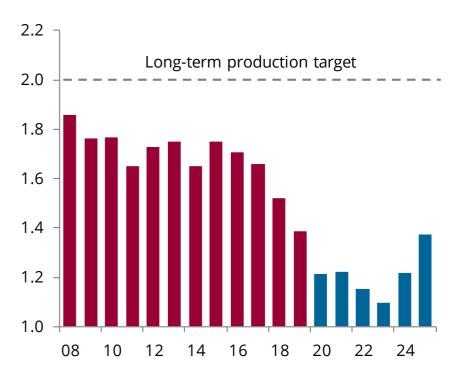
Oil sands being capped by politics, prices and, most recently, investor pressure to cut supply's carbon intensity

Blue bars denote forecasts.

Source: Company reports, NEB, StatCan, Energy Aspects

Angola crude supply trends

Mb/d



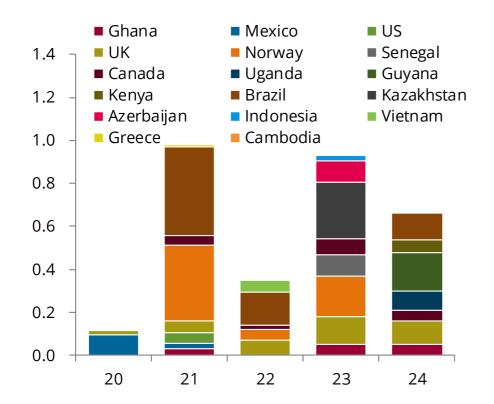
Project deferrals and steep declines to cap Angolan production well below its long-term target



Recouping lost conventional supply is a multi-year process

Impact of project delays on peak capacity by country

Mb/d

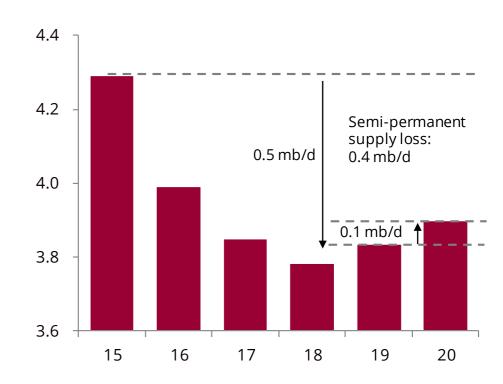


We estimate that conventional projects with a peak capacity of 3 mb/d have been delayed over the past three months

Source: Company reports, NBS, Energy Aspects

Chinese production losses

Mb/d



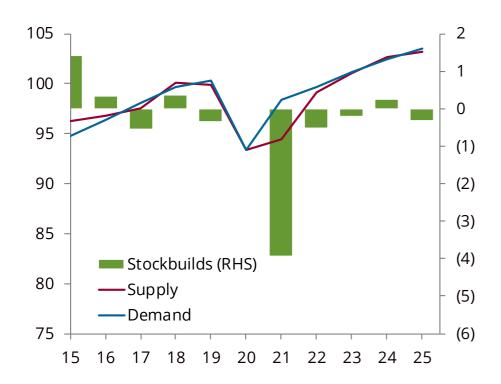
From its 2015 peak of 4.3 mb/d, Chinese oil supply has struggled to pass 3.9 mb/d despite substantial spending



Medium-term balances setting up for a price spike

Global liquids balance

Mb/d (LHS)

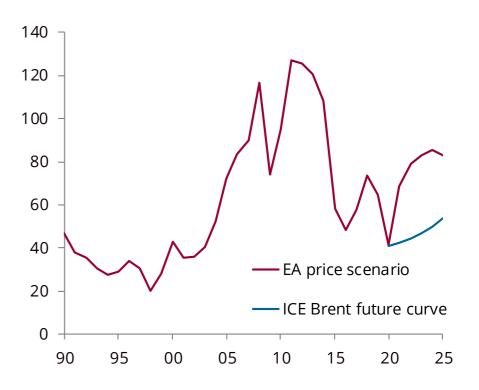


Even as demand starts to normalise, the damage done to supplies will be long lasting, leading to sharp stockdraws

Source: Argus Media Group, Energy Aspects

Brent price forecast (real terms)

\$2019/bbl

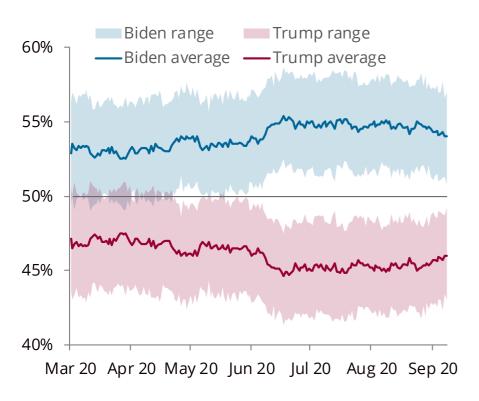


Absent higher prices, the required supply response will not materialise as shale's years of strong growth are behind us



US may change course after election

US presidential election polling averages



- US election result may be delayed, or even contested, due to much higher-than-usual levels of mail-in balloting
- Minimal policy discussion as campaigns trade insults and talk to their electoral bases
- Control of the Senate will significantly influence how much the next president can do, especially domestically
- Biden would tighten regulations for US oil and gas producers but not ban fracking
- Democrats would also push decarbonisation, energy efficiency and other green measures
- In foreign policy, Biden wants to rebuild trust in the US and work more closely with allies
- US-China relations would remain strained as Biden also sees China as a strategic rival

Source: The Economist, Energy Aspects









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