Cooperation between Industry & Academia

IEF Symposium
Doha, April 14, 2009
The supply chain of Human Talent

Demand Growth / Contraction
Long / Short Term

Current Trained Professional in O&G, services & consulting companies

Graduate Recruitment & Training

Net in-flow

Graduates joining other industries or choosing higher education programs

Retirements

Net out-flow

Leaving technical positions: (leaving the industry, management position,...)
Building and sustaining partnership

- Separate University-Relations Organization
- Ambassador Program (45 Universities World-wide)
The Ambassador Program

- Schlumberger's visibility and image on campus.
- Increase the number of graduates hired from the University.
- Donations of equipment & software for University's academic programs.
- Collaboration between the University and Schlumberger's R&D
Building and sustaining partnership

- Separate University-Relations Organization
- Ambassador Program (45 Universities World-wide)
- Company research & engineering centers next to universities
- Globalize Company Learning Centers
- Faculty for the Future
Faculty for the Future

Goal: build university capacity in developing and emerging economies to improve faculty gender balance and ultimately to attract more young women into science disciplines

Grants to women science academics from developing or emerging economics of up to $50 k per annum for PhD or Post-Doc studies abroad:

— 93 grantees from 2005-2008 out of 180 applicants
Building and sustaining partnership

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- NExT Work of Excellence in Training - NExT
NExT began in early 2000

NExT is the network of excellence in theory and practical application

.....providing solutions for the Oil and Gas industry’s full spectrum of technical development needs
Value of NExT to University Partners

International exposure

Supplement income of Professors

Keep Professors at the top of their game

Closer relationship with Schlumberger

Understand, influence & participate in the direction of post-graduate technical learning to the O&G industry
Building and sustaining partnership

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Build & protect long term partnerships