



Presentation to IEF-KAPSARC Thought-Leaders's Roundtable on

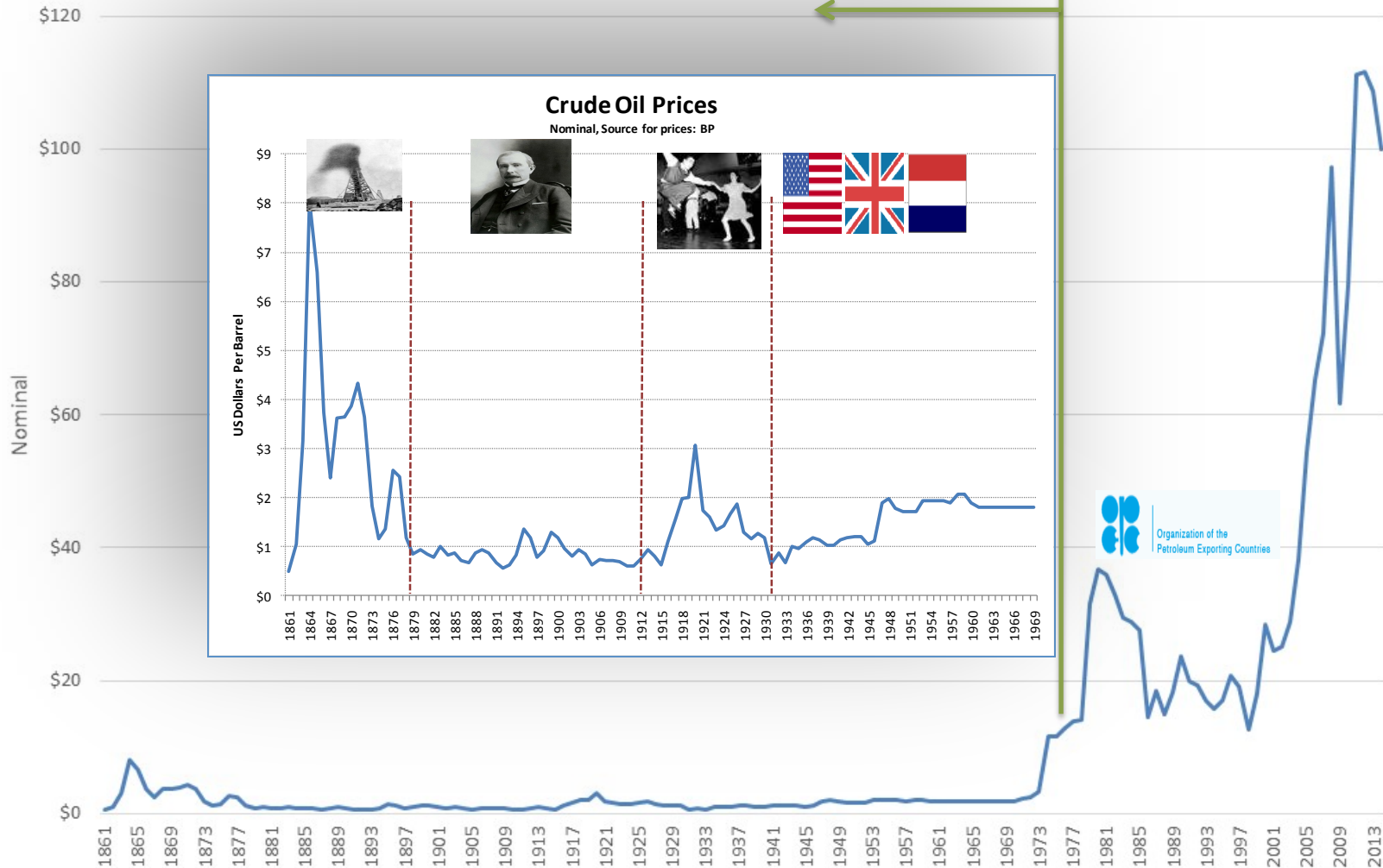
**Oil Market Volatility, Investment,
and Spare Capacity:
Connections, Costs, and Consequences**

March 24, 2015

The Rapidan Group, LLC

Unbalanced Market + No Supply Manager = Boom-Bust Price Gyration

Crude Oil Prices Price Data: BP, Bloomberg

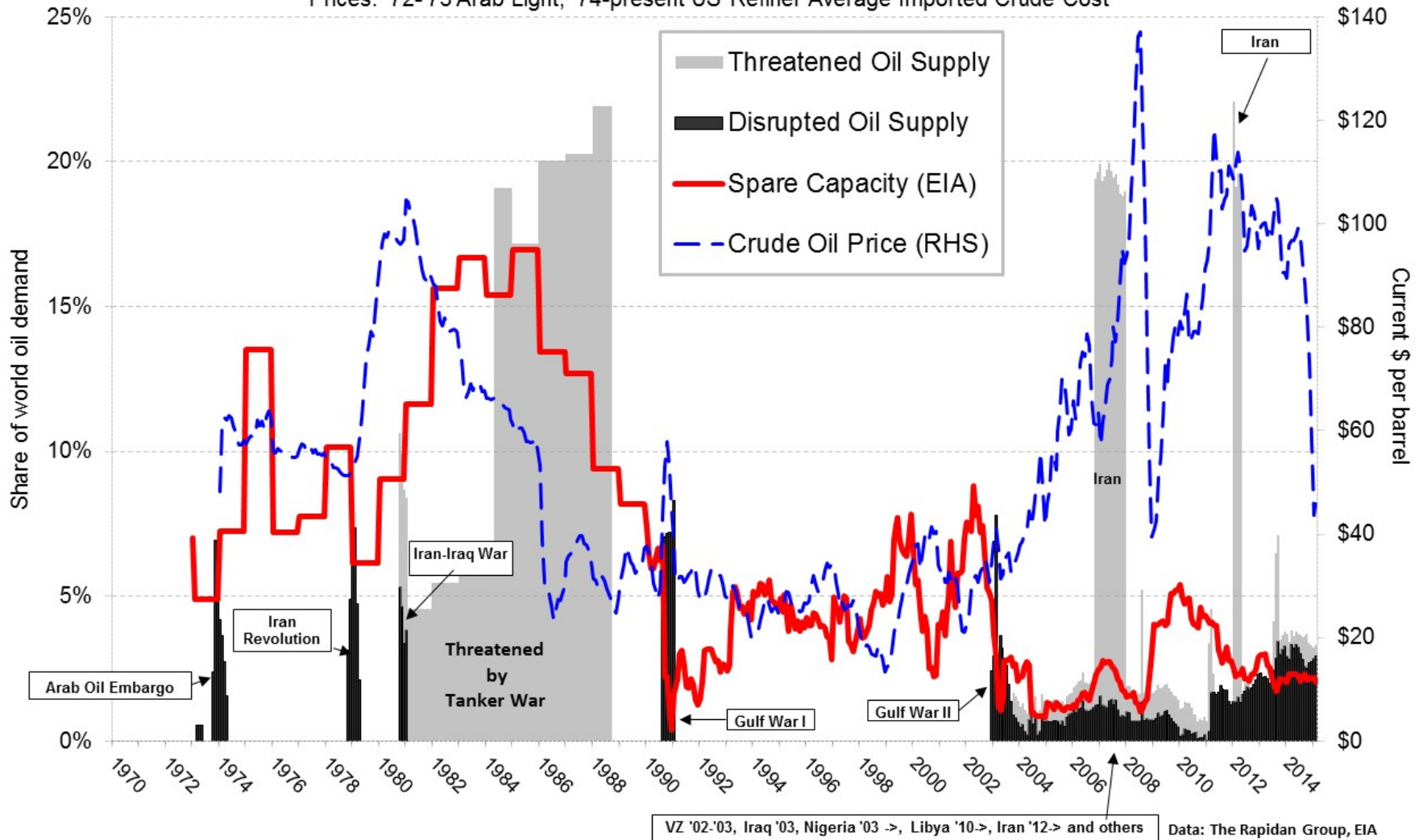


1861-1944 US Average.
1945-1983 Arabian Light posted at Ras Tanura.
1984-2014 Brent dated.

Low OPEC Spare Capacity Is the Defining Feature of Current Oil Market

Oil Disruptions, OPEC Spare Capacity, and Crude Prices

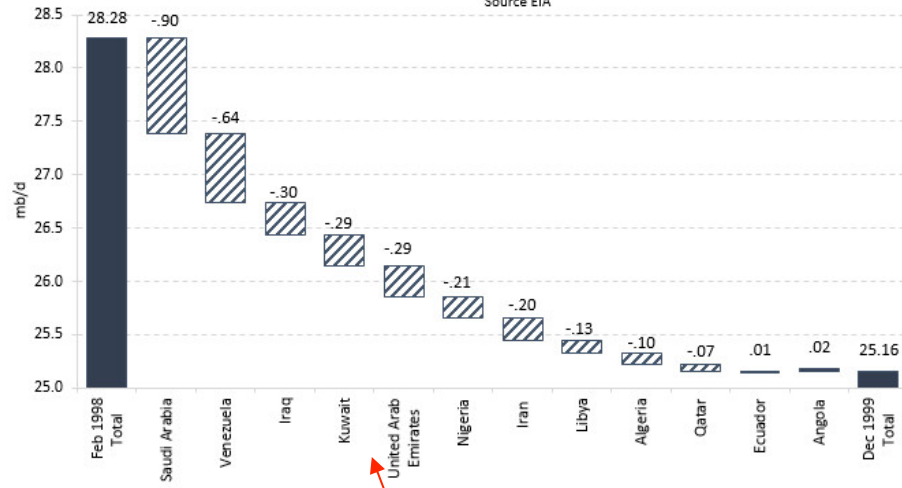
Prices: '72-'73 Arab Light, '74-present US Refiner Average Imported Crude Cost



Barring Very Low Prices, Saudi Arabia Shouldered Most of OPEC's Cuts

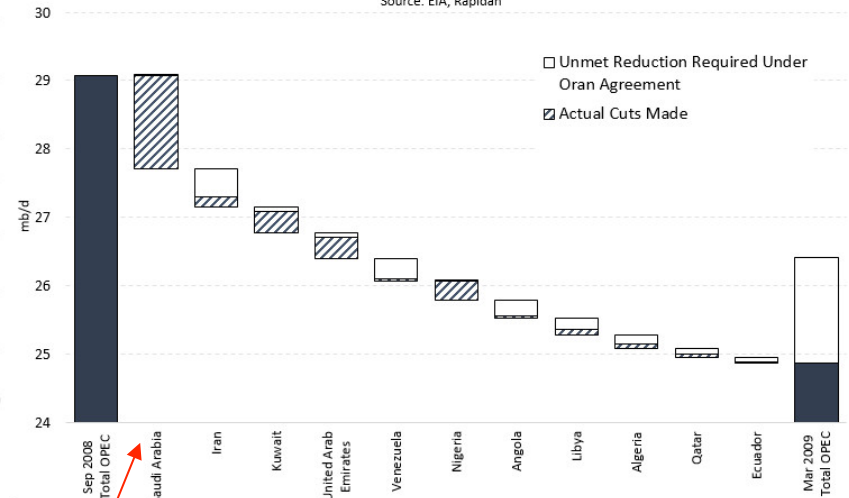
OPEC Production Change Feb 1998 - Dec 1999

Source: EIA



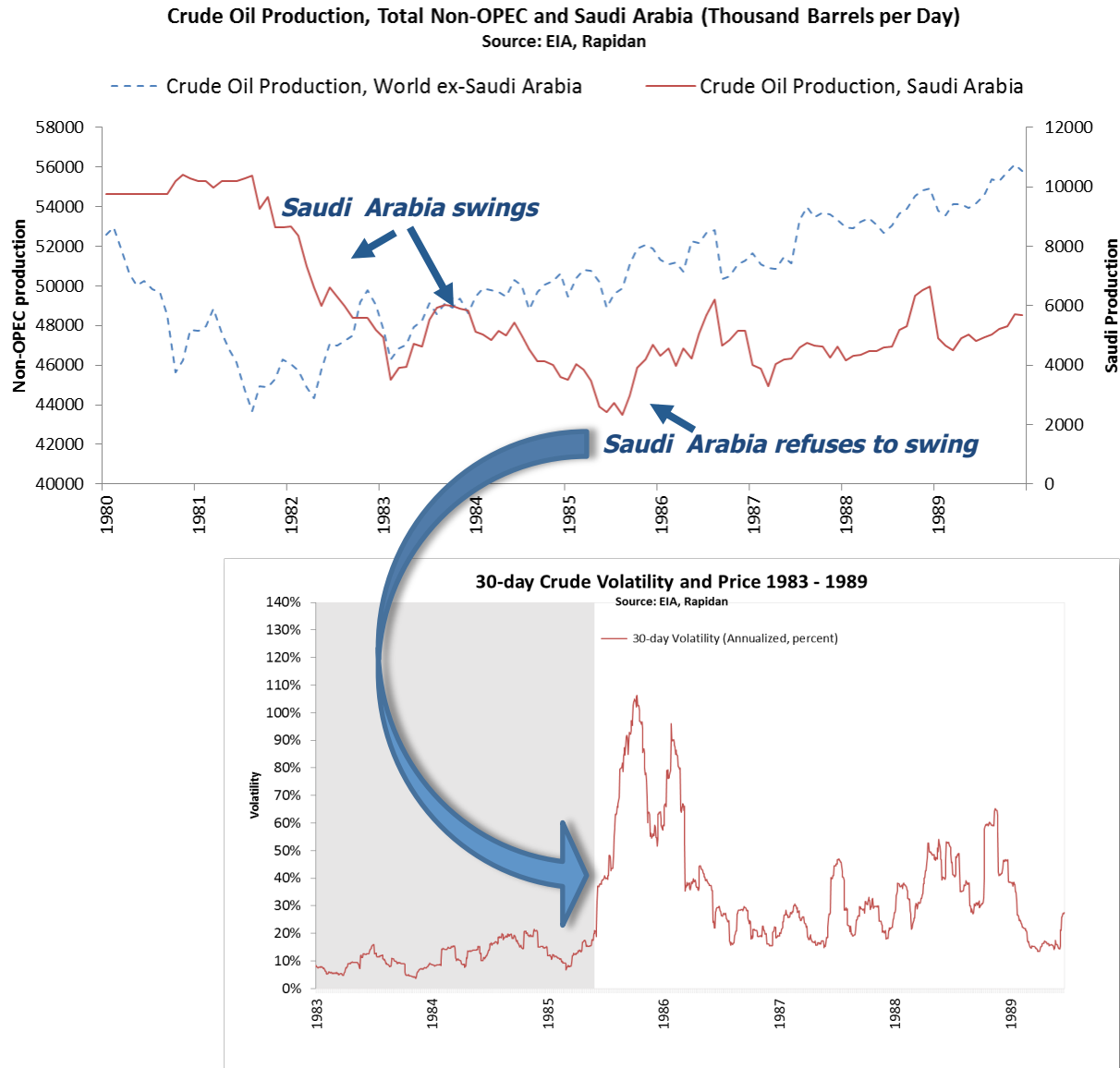
OPEC-11 Actual vs Promised Cuts Under Dec 2008 ran (Sep 2008 - Mar 2009)

Source: EIA, Rapidan

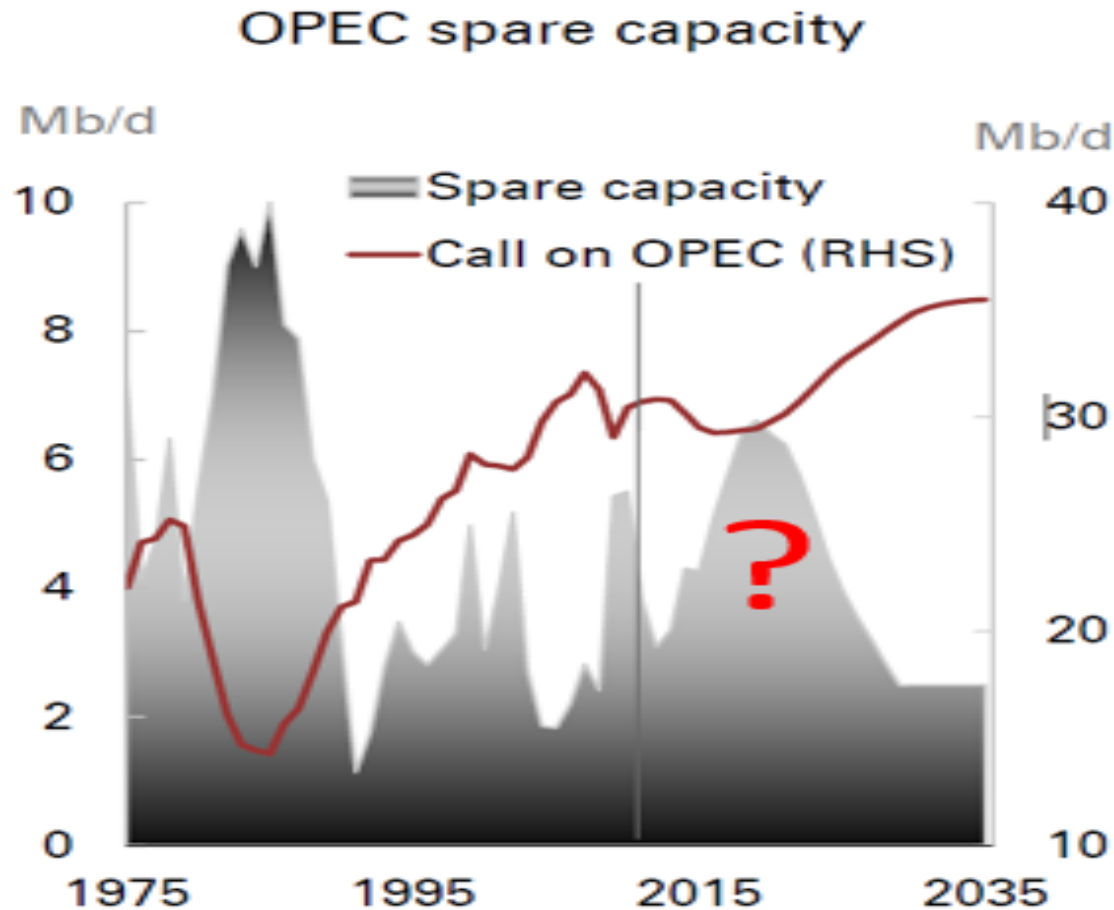


Saudi Arabia Won't Swing Alone

Historical aversion, present geopolitical/commercial considerations, and shale oil



Will Saudi Arabia Shoulder the Bulk of Expected OPEC Cuts Through 2020?



BP Energy Outlook, 2014