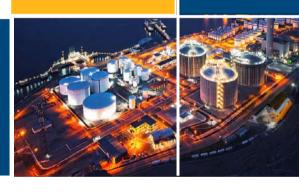


Review and Prospect of China's Energy and Petrochemical Industry





Report series of China energy and petrochemical industry

Jiao Yu March 25th 2019



The release of 2019 Annual Report of China Energy and Petrochemical Industry si



6 Industrial Chains

- Economy Forecast
- Market Analysis
- Insights on Hot Events

Refinery C2 C3



3 Parts

- Energy
- Refinery Industry
- Chemical Industry

Crude oil, natural gas, refined oil, ethylene, propylene, ethylene glycol, butadiene rubber, acrylic



Main content of the 2019 report



Review 2018





Prospect 2019

How many?
How much?
Demand & Supply & Price

How to change?

Pattern of Supply and Demand & Trend of Price

How to impact?

Impacts of Hot Events



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- The New Pattern of Long-term Development of Energy and Petrochemical Industry in China
- 3 Market Prediction for 2019





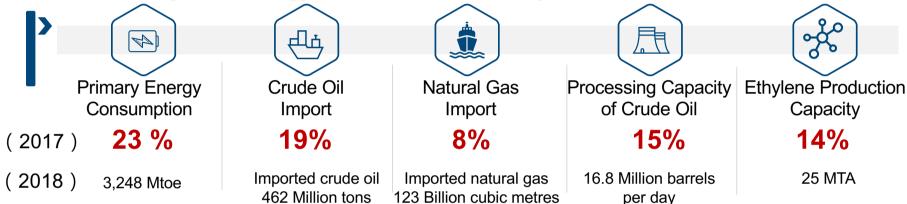




The Development of China Energy and Petrochemical Industry in the Past 40 Years

1. Has been the vital component of China's and even the world economy SINOPEC

An important role in global energy and petrochemical system



A vital position in the development of national economy

11.6% 1978-2017年 of national industrial assets

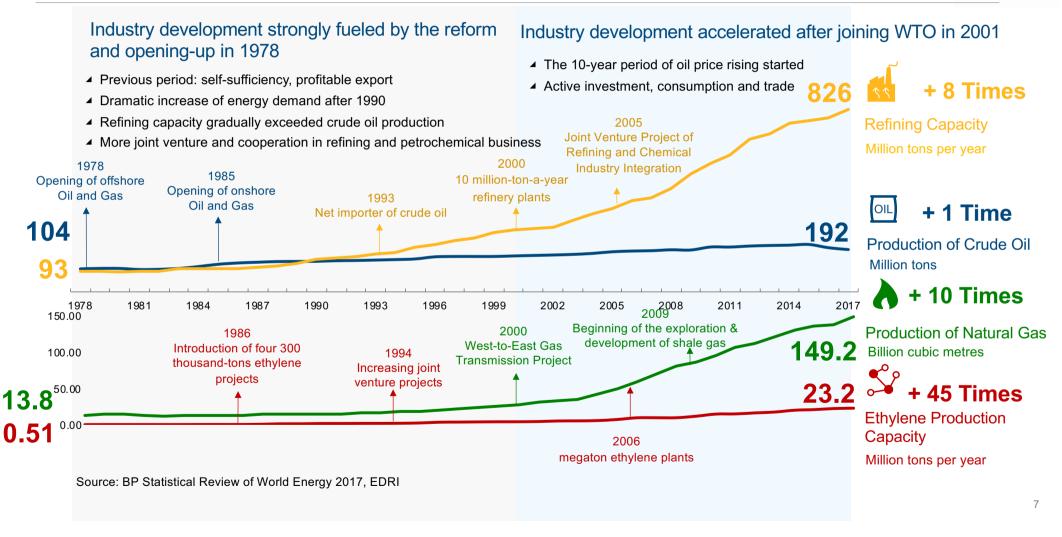
The main business income of the industry is 2.0 trillion US dollars · increased by 182 times.

The number of large and medium-sized enterprises is 10 times more, and large ones is more than 30000.

Source: BP Statistical Review of World Energy 2017, National Bureau of Statistics of China, EDRI

tages SINOPEC

2. Has Achieved "Leapfrog Development"





3. Opening and cooperation helps be in line with the global industry system



Preliminary Exploration Stage (1978-1991) Focused on "bringing in"说



Go Abroad Stage (1992-1998) Started to "going global"

Overview of overseas business of Chinese oil companies

2017

Overseas investment enterprises : 34

. Overseas Oil and Gas Projects : 210



Mutual Integration Stage (1999-2012)

Combined "bringing in" and "going global"

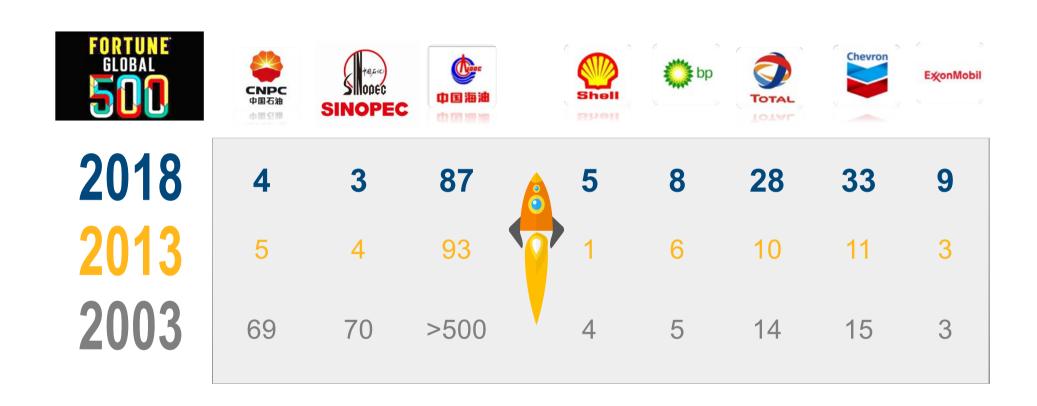


Upgrading Stage (2013~Now)

Upgrading international energy cooperation system

4. A number of petroleum and petrochemical international enterprises have emerged





5. The level of some energy and petrochemical technologies has entered advanced ranks in the world SINOPEC

Oil & Gas exploration and development theory as well as technology highlights characteristics



Conventional → Unconventional



Marine Facies →Continental Facies



Onshore →Offshore



(Exploration of Shale Gas at Fuling)



(offshore drilling)

Refining Technology Overall advanced, some leading



(Yanbu Aramco Sinopec Refining Company Ltd.

Technology with independent intellectual property

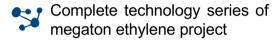


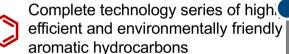
Capacity to design and build ten-million-tons oil refinery

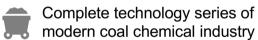


Complete technology series of clean petroleum products production

Petrochemical Technology Reaches or approaches the world's advanced level









(Sinopec technology series of highly efficient and environmentally friendly aromatic hydrocarbons)









The New Pattern of long-term Development of Energy and Petrochemical Industry in China

Past—Meet the Demand of Basic Necessities of Life



In the past 40 years, petroleum and petrochemical industry emphasized on satisfying

quantity and speed requirement









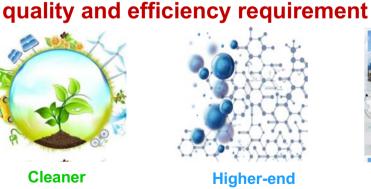
Future——Meet the Requirement of High-quality Development

In the future, petroleum and petrochemical industry emphasized on satisfying

New Development

New **Drivers**









More Intelligent

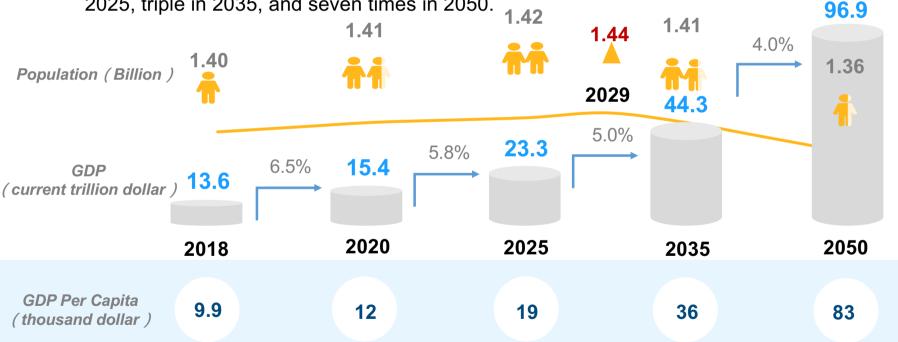
More Sustainable

1. Steadily growing economy in China will constantly provide a sustained impetus for industrial growth



China will be able to maintain GDP growth rate at 6-6.5% by 2025. Also, the population will
continue to grow and is expected to reach peak at 1.44 billion in 2029.

• China's Per Capita GDP will increase significantly. Compared to 2018, it will double in 2025, triple in 2035, and seven times in 2050.



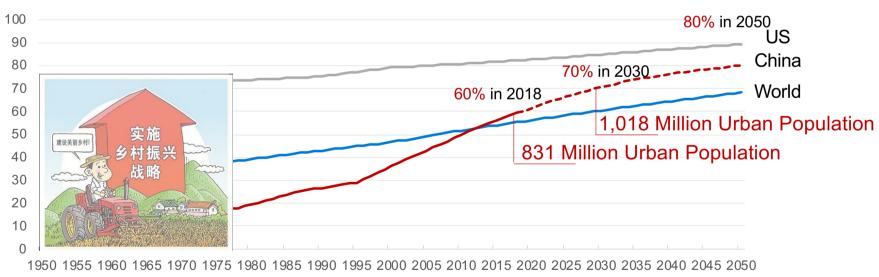
Source : The State Information Center \cdot Development Research Center of the State Council \cdot EDRI

The 1st New Driver: New urbanization and the rural vitalization strategy will inspire the potential of China's economic and industrial development





- The rural vitalization strategy will break the urban-rural dual structure and drive economic growth strongly.
- By the free flow of factors, the integration of urban and rural industries could be promoted, level of urbanization could be raised, the synergy of urban development and rural revitalization could be achieved.



The gap between China's urbanization rate and that of developed countries has narrowed rapidly (%)

The 2nd New Driver: The rising middle class has become a strong driver of consumption growth and industrial upgrading



 Urban residents' consumption is upgrading along the path from necessary consumption to improved consumption to high-end consumption.

Middle Class

One Hundred Million in 2015



Three Hundred and Fifty Million in

2030



Consumption Expenditure Structure of Urban Residents (%)



■% of Consumption Expenditure in 2013

■ % of Consumption Expenditure in 2017

▲ Growth Rate in 2017

Consumption Upgrade

Necessary Consumption

Improved Consumption

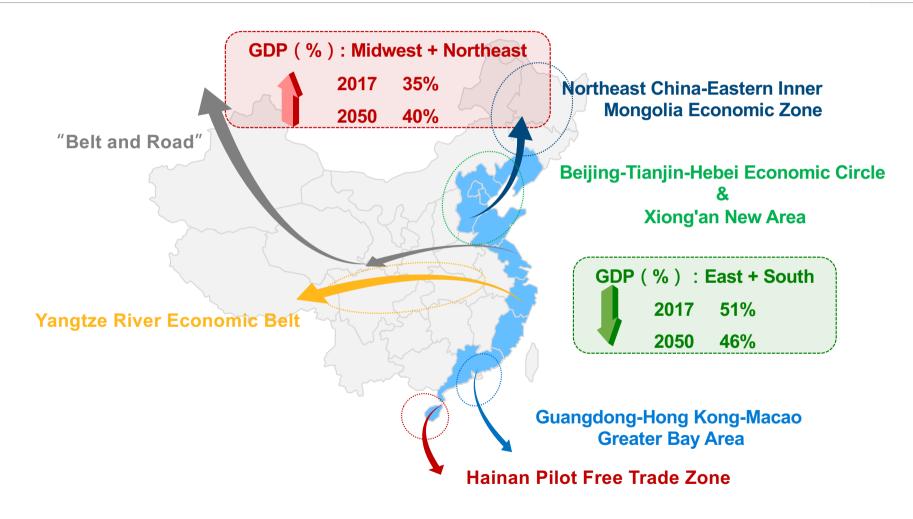
High-end Consumption





The 3rd New Driver: The coordinated regional development strategy will provide a broader space for industrial further expansion

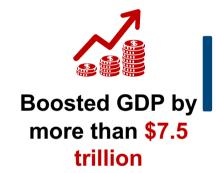




The 4th New Driver: Technological revolution will foster new growth and promote the upgrading of traditional petroleum and petrochemical industries



Emerging Industry Developing and Growing



Traditional Industry Transforming and Upgrading



New Business Model

"Internet Plus", Block chain, Sharing Economy, Modern Supply Chain, etc.



A New Generation of Information and Technology Industry

Big Data, Cloud Computing, High-end Software, etc



New Energy, New Materials

Clean Energy, Advanced Polymer Materials, High Performance Materials, etc



New Energy Vehicle

Electric Vehicles, Fuel Cell Vehicle, etc



Traditional Manufacturing

Promoting the In-depth Integration of the Internet, Big Data, Artificial Intelligence with the Real Economy



Energy Industry

Building a clean, low-carbon, safe and efficient modern energy system



Chemical Industry

Product Upgrading, Resource
Conservation and Clean Production

The 5th New Driver: More comprehensive opening-up in China will create a more favorable industrial investment environment



 China will substantially ease market access, strengthen intellectual property rights protection, and take the initiative to expand imports.

China will never close but open its door even wider.

Bringing In

Opening-up of Manufacturing

Open to developed countries

Opening-up of coastal areas

Multilateral opening-up (WTO)

Going Global

Opening-up of Services

Open to developing countries

Opening-up of inland areas

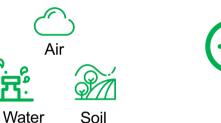
Regional openingup (free trade zone)

The 6th New Driver: The requirement of green development will lead traditional industries to explore new development paths





Environmental Protection Policy









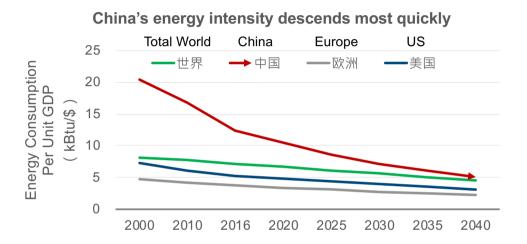
Permits

Environmental protection costs have accelerated the industry reshuffle, further enhanced the industry concentration.

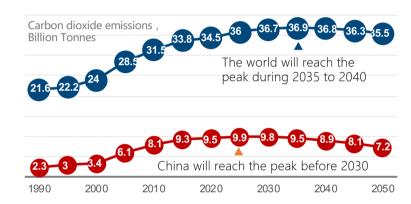
- Outdated production capacity will be largely eliminated to make room for the development of advanced clean production capacity and green production.
- Environmental costs of companies will be increased significantly.
- The development space of urban enterprises will be limited.

2. China's energy transition will move faster than the world, and energy efficiency will be greatly improved

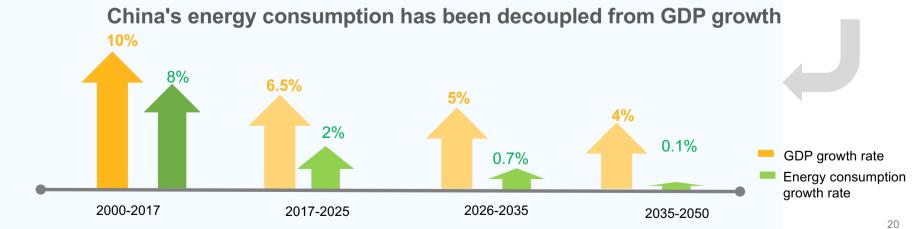




Will reach the peak of carbon emissions before the world does

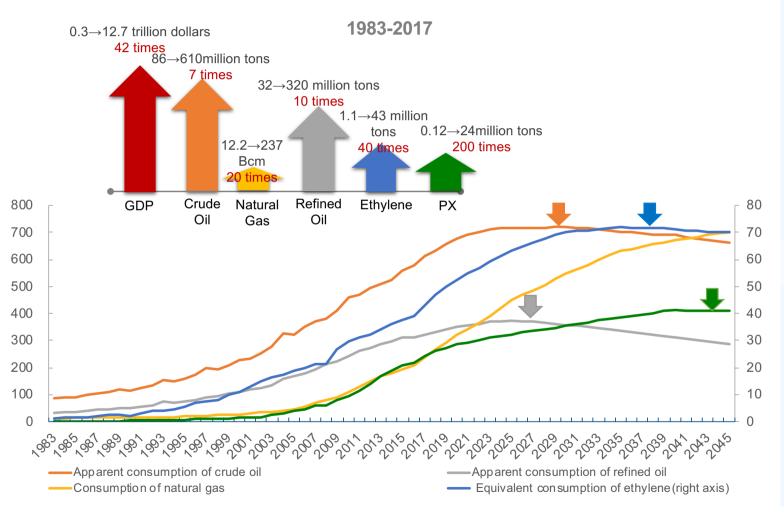






3. The market for petroleum and petrochemicals remains huge, especially in natural gas, chemicals and new materials







Crude Oil

Peak Time≈ around 2030
Peak Value≈720 million tons



Natural Gas

Peak Time : before 2050↑

Demand in 2050: about 700 Bcm



Refined Oil

Peak Time≈2027
Peak Value≈370 million tons



Ethylene

Peak Time≈2035-2040年 Peak Value≈**72 million tons**



PX

Peak Time≈2040-2045
Peak Value≈ 41 million tons

4. China's market will be more competitive, with the gradual formation of a pluralistic supply system





Private LNG terminals operating

Supply of Oil and Gas





International chemical giants

have entered China





Refining and Petrochemical

Foreign and private-owned refining projects perform actively













Sale Terminals

Foreign and private-owned companies have invested in gas station



















Market Prediction for 2019



2019 Annual Report of China Energy and Petrochemical Industry Focuses on 6 Questions



- 1 What Are the Roads Ahead for World and China Economy?
- 2 How Do We Evaluate Forces that Influence the Sustainable Development of Energy?
- 3 Will Gas Supply be very tight in 2019?
- 4 How Will the New Expansion of Refinery and Petrochemical Capacity Influence the Market?
- 5 How Will the Market Demand Be in 2019?
- 6 Will Business Cycle of Refining and Petrochemical Industry Continue in 2019?



1. What Are the Roads Ahead of World and China's Economy?

Higher Risks

2018: 3.2% **2019: 3.1%**

I. Shrinking Trade

Trade friction
Unilateral sanctions

II. Contracting Real Economy

The manufacturing PMI has decreased by 3.8% since the beginning of 2018

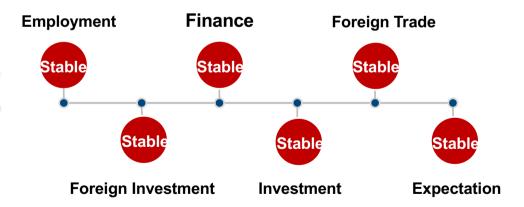




Stability First

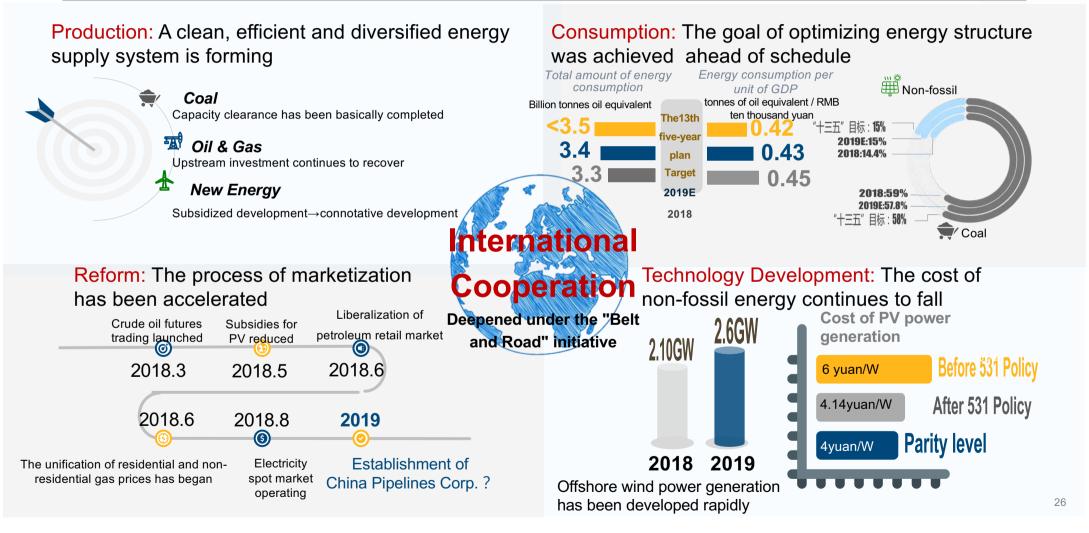
2018: 6.6%

2019: 6.0-6.5%





2. Whether the Energy Industry Can Achieve Sustainable Development?

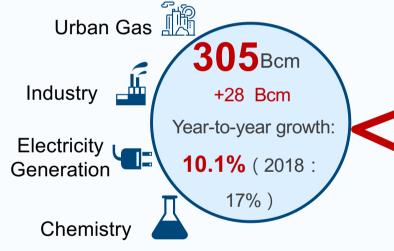


3. Will Gas Supply be very tight in 2019?



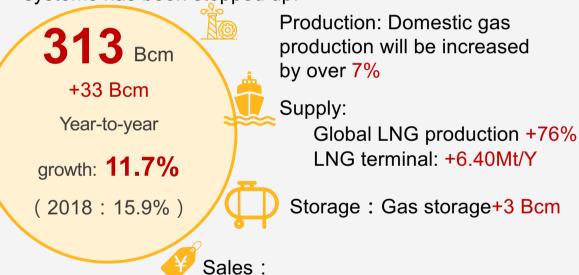


Fuel conversion from coal-to-gas will be more rational.





The establishment of production, distribution, storage and sales systems has been stepped up.



Pipeline network interconnection has been accelerated

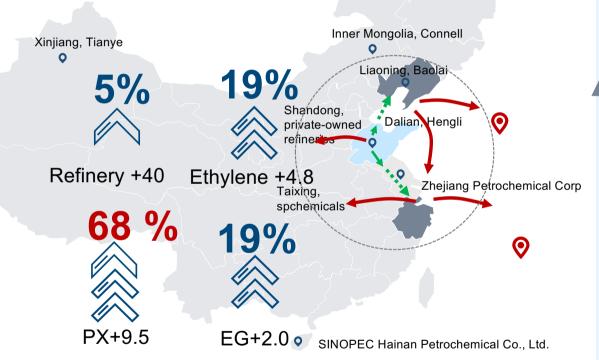
- "Gas supply from South to North": 30 Mcm/d
- Supply increase in Beijing-Tianjin-Hebei surrounding areas: 60 Mcm/d

4. How Will the Operation of Private-owned Refinery and Petrochemical Capacity Influence the Market?

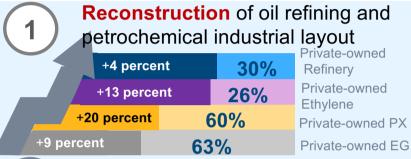




"3 Reconstructions" and "1 Breakthrough"

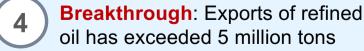


Production capacity increase of ethylene and PX are equivalent to the amount of new capacity added in the past 4-7 years combined



- 2 Reconstruction of trade flow
- Reconstruction of synthetic fiber raw materials industry value chain

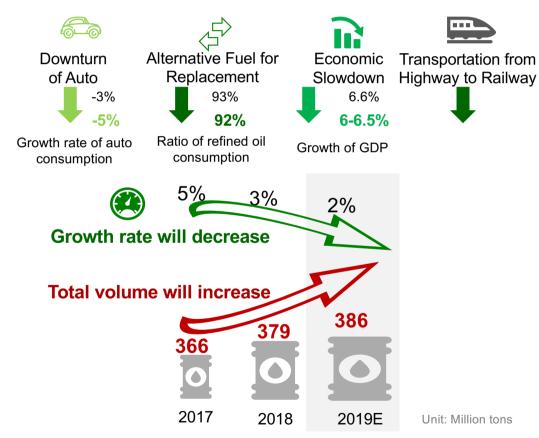






5. How Will the Market Demand Be in 2019?

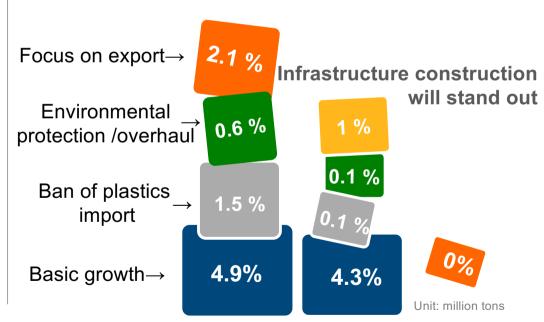
Demand of refined oil will Weaken



Demand of petrochemicals will **Slow down**







^{*} end-use consumption

6. Will Business Cycle of Refining and Petrochemical Industry Continue to Sustain in 2019?

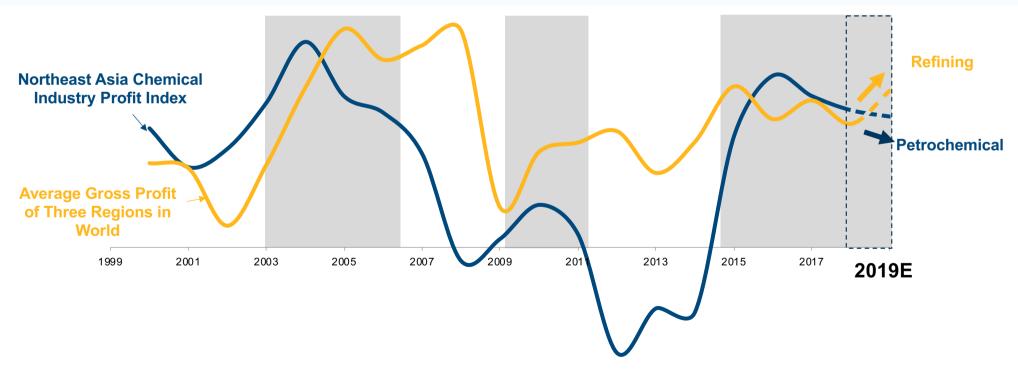




The low-sulfur requirement of bunker fuel will extend the refinery margin, but China's margin will be lower than world average level for the reason of significant new capacity.



Under strongly increasing supply but decreasing demand, China's Petrochemical profit ability will decline from high level.





Thank you

