



NOC – IOC Forum

Enhancing Global Energy Security through Cooperation and Partnership

30 - 31 March 2009, J.W. Marriott Hotel, Kuwait City, Kuwait

OBJECTIVE

The International Energy Forum and the Government of Kuwait are holding a Forum on NOC-IOC cooperation and partnership. The Forum hosted and sponsored by Kuwait Petroleum Corporation, will take place on 30-31 March 2009 in Kuwait City, Kuwait.

The Forum will gather senior decision makers from National and International Oil Companies, representatives from producing and consuming countries, as well as service companies, financial sector and experts, in order to promote an exchange of views on prospective aspects and identify ways and means to enhance cooperation and partnership between NOCs and IOCs.

The objective of the Forum is to promote discussions and understanding of some of the key issues facing the oil industry (both NOCs and IOCs) in volatile and uncertain times and formulate recommendations on how NOC-IOC cooperation could enhance global energy security.

CONTEXT

The 11th International Energy Forum (IEF) held in Rome, 20-22 April 2008 “advocated increased cooperation between NOCs and IOCs as a major opportunity in addressing key challenges facing the industry” such as global energy security, investment uncertainty, increasing costs, complexity and risks of large investment projects and growing concerns about global environment. Building on the results of the 3rd International Energy Business Forum (IEBF) on the first day, Ministers in the Forum discussed how “the framework conditions for NOC-IOC cooperation can be improved to optimize its potential with due respect to the laws, rights and expectations of all parties”.

At the Jeddah Energy Meeting held 22 June 2008, Ministers noted the increased price volatility and agreed that the situation requires concerted efforts from all parties.

The Joint Statement by the Kingdom of Saudi Arabia and the Secretariats of the IEA, the IEF, and the OPEC called for “enhanced cooperation between national, international and services companies from producing and consuming countries in investment, technology and human resources development”.

At the London Energy Meeting held 19 December 2008, participants discussed the impact of the world financial crisis and economic slowdown on the oil industry and the adverse effect on investment of high levels of volatility in prices and agreed that further work should be taken forward to identify ways to promote optimal levels of investment and more transparent markets. In this regard, participants welcomed the work which the IEF was taking forward to identify best practices in addressing key challenges facing the industry.

The IEF Secretariat has recently organized with IGU its first Ministerial Gas Forum, in Vienna, 24 November 2008 and with IFP a Symposium on technology in the petroleum sector, in Riyadh, 15 December 2008.

At the IEF-IGU Forum Ministers and industry leaders “encouraged NOCs and IOCs to enhance cooperation and partnership to develop human resources and encourage efforts in pursuit of efficiency and cost improvements through technological advances”.

At the IEF-IFP Symposium, the participants “called for a renewed collaboration and a strengthened cooperation between NOCs, IOCs, service providers and government officials and advocated industry and governments to maintain R & D funding for technological advances that will reduce costs, improve efficiency and increase output”.

The forthcoming Forum on NOC-IOC Cooperation and Partnership, in Kuwait will offer a timely opportunity to address shared concerns of petroleum industry stakeholders that have been highlighted by Ministers and participants in 11th IEF and 3rd IEBF, the Jeddah and London Energy Meetings and the past IEF events.

The discussions and debates that will take place at the NOC-IOC forum will help the IEF Secretariat in preparing recommendations for Ministers and CEOs who will gather at the 12th IEF and 4th IEBF in Mexico in 2010, on energy policies to strengthen cooperation and dialogue between the industry stakeholders.



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Final Agenda (25.03.09)

Monday 30 March

08.30 - 09.15: Registration

09.15 - 10.00: Opening statements

- H.E Sheikh Ahmad Abdullah Al-Ahmad Al-Sabah, Minister of Oil, Kuwait
- H.E Abdullah bin Hamad Al-Attiyah; Deputy Premier, Minister of Energy and Industry, Qatar
- Noé van Hulst, Secretary General, IEF

10.00 - 10.15: Introducing paper

10.15 - 10.45: Coffee & Networking Break

10.45-12.15: First Session: Market uncertainty and increased price volatility: what effect on the industry?

Moderator: Mr. Adrian Lajous, Chairman, Oxford Institute for Energy Studies

Panelists:

- Christof Ruehl, Group Chief Economist and Vice President, BP
- Ms. Rukmi Hadihartini, Corporate Senior Vice President for Refining, Pertamina
- Ferenc Farkas, Senior Vice President, US Portfolio, MOL Hungarian Oil & Gas Plc
- Ali Aissaoui, Head Economics & Research, APICORP
- Ms. Pei Ying, Deputy-Director General, International Department, CNPC
- Malcom Brinded, Executive Director, Exploration & Production, Shell International B.V.

- Short term concerns and long term vision: what are the pressures on NOCs and IOCs?
- Price volatility, what impact on investment and operational efficiency?
- Can the industry adapt or take measures to counteract?
- The role of non-fundamentals in the price volatility
- The increasing role of paper oil market and its impact on the industry,
- Improving market transparency: what more can be done? - Role of the different stakeholders.

Roundtable discussion

12.15-14.00: Lunch Break

14.00 – 15.30: Second Session: Ensuring adequate investment in a volatile and uncertain environment

Moderator: H.E. Sadek Boussena, Former Algerian Energy Minister, Former CEO Sonatrach

Panelists:

- Saad A. Al-Shuwaib, CEO, Kuwait Petroleum Corporation
 - Dalton Boutte, Executive Vice President, Schlumberger
 - Nasrudin M. Idris, Vice President, Petronas
 - Samir Brikho, CEO, AMEC Plc
 - Hojatollah Ghanimifard, Deputy Managing Director, Investments Affairs, NIOC
 - Richard C. Vierbuchen, Regional Vice President, ExxonMobil
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- Impact of the current global economic slowdown on investment throughout the value chain
 - Increased complexity and risk of investment projects
 - Cost trends and relations with service companies
 - Skill shortage in the industry
 - The financial crisis and its implications on project funding and role of the financial sector
 - How investment in clean energy technologies is affected?
 - Ways and means to align upstream and downstream investment to avoid market imbalances
 - Dealing with the environmental and climate change challenges

Roundtable discussion

20.00: Dinner

Tuesday 31 March

09.00 - 10.30: Third Session: Promoting extended partnership of NOCs and IOCs throughout the value chain

Moderator: Mr. Nader Sultan, Chairman, Ikarus Petroleum Industries

Panelists:

- Sarthak Behuria, Chairman, Indian Oil Corporation
 - William L. Bullock, President Mena Region, ConocoPhillips
 - Torgeir Kydland, Senior Vice President, Eurasia, Middle East & Asia, StatoilHydro
 - Mehmet Uysal, Chairman & President, TPAO
 - Elias Kassis, Vice President, Middle East, Total Exploration & Production
 - Geert Greving, Head Public Affairs, Gasterra
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- NOC's and IOC's new role in a changing energy and oil environment,
 - Regulatory and fiscal terms stability,
 - Cross and joint investments between NOCs and IOCs,
 - Partnership in technology, R & D, know-how and project management,
 - NOC-IOC innovative models of cooperation, going beyond conventional approaches?
 - Role of governments in promoting NOC-IOC cooperation and partnership,
 - Role of governments in reducing market uncertainty and enhancing transparency,
 - How enhanced cooperation between NOCs and IOCs help meeting the environmental and climate change challenges? What avenues for cooperation in developing and deploying new techniques such as CCS?

Roundtable discussion

10.30 – 11.00: Coffee & Networking Break

11.00 – 12.30: Fourth Session: Conclusions and recommendations on ways to strengthen cooperation and partnership between NOCs and IOCs

Moderator: Noé van Hulst, Secretary General, IEF

- H.E Sadek Boussena
- Adrian Lajous
- Nader Sultan

12.30-14.30: Lunch